

# Funding agencies in low- and middle-income countries: support for knowledge translation

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**Objective** The aim was to describe how selected health research funding agencies active in low- and middle-income countries promote the translation of their funded research into policy and practice.

**Methods** We conducted inductive analysis of semi-structured interviews with key informants from a purposive sample of 23 national and international funding agencies that fund health research in Brazil, Colombia, India, the Philippines, South Africa and Thailand. We also surveyed web sites.

**Findings** We found a commitment to knowledge translation in the mandate of 18 of 23 agencies. However, there was a lack of common terminology. Most of the activities were traditional efforts to disseminate to a broad audience, for example using web sites and publications. In addition, more than half (13 of 23) of the agencies encouraged linkage/exchange between researchers and potential users, and 6 of 23 agencies described “pull” activities to generate interest in research from decision-makers. One-third (9 of 23) of funding agencies described a mandate to enhance health equity through improving knowledge translation. Only 3 of 23 agencies were able to describe evaluation of knowledge translation activities. Furthermore, we found national funding agencies made greater knowledge translation efforts when compared to international agencies.

**Conclusion** Funding agencies are engaged in a wide range of creative knowledge translation activities. They might consider their role as knowledge brokers, with an ability to promote research syntheses and a focus on health equity. There is an urgent need to evaluate the knowledge translation activities of funding agencies.

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Une traduction en français de ce résumé figure à la fin de l'article. Al final del artículo se facilita una traducción al español. الترجمة العربية لهذه الخلاصة في نهاية النص الكامل لهذه المقالة.

## Introduction

For knowledge to benefit society, it needs to be shared, communicated and translated into policy, practice or community action.<sup>1</sup> Increased commitment to knowledge translation is reflected by the 58th World Health Assembly's declaration in 2005, which encouraged enhanced knowledge transfer.<sup>2</sup> Several international initiatives focus on knowledge translation in low- and middle-income countries (LMICs) such as the Overseas Development Institute's

RAPID programme (Research and Policy in Development), the WHO/PAHO EVIPNet initiative (Evidence-Informed Policy Networks) and the WHO Knowledge Management and Sharing initiative.

The WHO Department of Knowledge Management and Sharing defines knowledge translation as: “The synthesis, exchange and application of knowledge by relevant stakeholders to accelerate the benefits of global and local innovation in strengthening health systems and improving people's health.”<sup>3</sup>

Because of the dearth of primary research performed in their own countries and the disproportionately low research resources available, LMICs need to engage in the translation of knowledge that is cost-effective and applicable to their local settings.<sup>4</sup>

Knowledge translation is a complex and nonlinear process, and is generally slow, particularly in LMICs.<sup>5,6</sup> Slow knowledge transfer can result in inappropriate care. Many examples in LMICs have shown variations in practice despite established guidelines; for

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example, antibiotic prophylaxis with caesarean section,<sup>7</sup> management of acute myocardial infarction<sup>8</sup> and management of pneumonia.<sup>9</sup> In one example, a study of Shanghai hospitals found that more than 70% of births involved clinical practices that are ineffective and should be avoided based on the best available evidence from the Cochrane Library.<sup>10</sup>

Knowledge translation may help bridge the know-do gap, particularly in disadvantaged populations.<sup>3</sup> Utilization of treatments with demonstrated effectiveness, such as immunization, oral rehydration for diarrhoea and treatment for acute respiratory infection, is up to 50% lower for the poorest.<sup>11-13</sup> Knowledge translation interventions that enhance access, diagnostic accuracy, provider compliance or consumer adherence could enhance community effectiveness of interventions in disadvantaged populations.<sup>14</sup>

Because research funding agencies are the gatekeepers to funds for conducting research, they may be able to encourage knowledge translation and exchange by their funding recipients. They can also actively disseminate information, involve end users in prioritizing research topics and fund implementation research. However, little is known about funding agency policies to promote knowledge translation.

This project was designed as an exploratory, descriptive study to increase understanding of the knowledge translation policies and activities of applied health research funders within LMICs and international funding agencies.

## Methods

We conducted inductive analysis of semi-structured interviews with key informants from a judgement sample of funding agencies supplemented by document analysis from the agency web sites, including strategic plans, mandate and application procedures. This method provides a richness of data that cannot be assessed using questionnaire surveys since participants could respond freely as well as illustrate concepts with examples and the interviewer could probe for more details.<sup>15</sup> Document analysis and findings from interviews were triangulated to present a complete picture of knowledge translation ac-

tivities. We used the Lavis framework of push, pull, linkage/exchange and integrated efforts to classify knowledge translation activities.<sup>16</sup>

## Sampling

We selected six LMICs, based on the presence of substantial within-country health research funding: Brazil, Colombia, India, the Philippines, South Africa and Thailand. None of these countries were among the least developed countries, where external funding agencies would be responsible for a larger proportion of health research funding (e.g. Bangladesh or Mozambique).<sup>17</sup> Because this is an exploratory study of knowledge translation, we chose to use criterion-based purposive sampling, a non-probability sampling method that selects informants based on predefined criteria.<sup>18</sup> As with other non-probability sampling methods, purposive sampling does not produce a sample that is representative of a larger population, but it is useful to study a clearly defined group. Our criterion for selecting funding agencies was the extent to which they funded applied health research. We selected a total of 14 national funding agencies from these six LMICs and nine international funding agencies, based on these criteria. Some country investigators applied additional criteria that are listed in Table 1. For each agency, we aimed to interview three key informants: someone from senior management with strategic responsibility, a research manager with responsibility for applied research programmes and a knowledge transfer officer. We interviewed key informants from 23 agencies between September 2003 and September 2004 (Table 1).

## Interviews

The interviews were conducted face-to-face or via telephone by one of the authors, using a semi-structured interview framework (Table 2). Participants were asked to provide relevant documents or web sites that contained policy statements on knowledge translation as well as copies of grant application forms. Data was extracted using the same framework as the interview guide.

The interview guide was translated into Portuguese, Spanish and Thai. Each translation was back-translated into English by a second translator who had not seen the original English version.

The English back-translation and the original were then compared. If the back-translated items and the original did not agree, the first translator conducted a second translation. A second back-translation was repeated. This process continued until the translation was judged satisfactory.

The audio-tapes were transcribed verbatim and verified by the interviewer before analysis. Transcripts were coded in their original language, and then translated to English to permit comparison of the findings from all the countries using the same approach used to translate the interview guide.

Two types of bias threaten this type of semi-structured interview and inductive analysis: description bias and interpretation bias. To minimize description bias, we transcribed interviews verbatim and used back-translation methods to ensure accurate translations. To minimize interpretation bias, we asked agency interviewees to verify data and we verified the coding with all co-investigators.

## Analysis

We used inductive analysis to code and categorize data.<sup>19,20</sup> We identified eight main themes: role of agency, background, researcher requirements, application process, dissemination activities, agency initiatives, evaluation and target audience. We further identified subcategories within each of these codes. Each of the LMIC investigators used these codes and subcategories to classify their data. The initial coding of all the data was performed by the interviewers in the LMIC and the co-investigator in that country.

To ensure that analysis was consistent between countries, we checked the classification of the verbatim transcripts at the central coordinating office in Ottawa, Canada, and finalized the coding by consensus through conference calls and e-mails with the investigators to ensure common understanding. We verified the final coding with the interviewees, allowing them to add or update information.

The analysis of this hypothesis-generating study focused on the nature of the knowledge translation activities of funding agencies and their perception about needs for improvement. We did not aim to compare funding

Table 1. Funding agencies interviewed

Country	Abbreviation	Organization	Additional selection criteria
International	CIDA	Canadian International Development Agency	–
	DFID	Department for International Development (United Kingdom)	–
	IDRC	International Development Research Centre	–
	USAID	United States Agency for International Development	–
	WHO/TDR	WHO – Special Programme for Research and Training in Tropical Diseases	–
International agencies interviewed at country offices	CIDAb	CIDA – Brazil office	Continued support of regional development
	PAHO	Pan American Health Organization – Brazil office	–
	WBp	World Bank – Philippines office	Chosen because of its extensive and innovative knowledge translation activities
Brazil	FAPESP	State of São Paulo Research Foundation	Most stable research granting institution
	CNPq	National Council for Scientific and Technological Development	Responsible for establishing national policies for research
Colombia	Colciencias	Instituto Colombiano para el Desarrollo de la Ciencia y la Tecnología	External recognition as research funders; number of projects supported; availability of key informants
	MSP	Ministry for Social Protection (equivalent to Ministry of Health)	
India	ICSSR	Indian Council for Social Science Research	–
	DFIDI	Department for International Development – India office	–
	ICMR	Indian Council of Medical Research	Largest national funding agency for medical research
Philippines	PCHR	Philippine Council for Health Research and Development	Mandated by law to perform and promote basic and applied research
	DOH	Department of Health	Focused on systems and health-care delivery research
South Africa	MRC	Medical Research Council of South Africa	–
	HST	Health Systems Trust	–
Thailand	TRF	Thailand Research Fund	Major national funding agencies and the extent to which they were likely to perform knowledge translation
	HSRI	Health Systems Research Institute	
	NRCT	National Research Council of Thailand	
	NSTDA	National Science and Technology Development Agency	

agencies, hence individual results for each funding agency are not presented. Furthermore, because we did not interview all departments within each agency, we could not be certain that we had captured all knowledge translation activities.

## Results

### Coding

We developed the final coding of each interview by consensus discussion with the country teams and the Ottawa team. We kept records of the changes to the coding based on consensus discussion. We found that 89% of the coded text was identical between the

original country team coding and the final coding. Most of the differences in coding were due to country teams placing descriptions of specific activities into the five general activities of the funding agency, which were intended to contain broad approaches rather than specific activities.

### Analytical framework

Based on analysis of the interviews, we defined five broad categories of funding agency activities related to knowledge translation as follows: (1) “pull” was defined as: activities where the research agenda was set by policy-makers, activities that aimed to increase skills and capacity of policy-makers to

use research evidence; (2) “push” was defined as: activities that encouraged researchers to communicate effectively with decision-makers; (3) “linkage/exchange” was defined as: creating linkages between researchers and policy-makers (e.g. workshops, conferences or knowledge brokers); (4) “communication” was defined as: the funding agency itself translating or communicating research results to research users and policy-makers; and (5) “funding opportunities” were defined as: specific funding opportunities that encouraged researchers to engage in knowledge translation strategies themselves.

We added the last two categories based on inductive analysis since

Table 2. Semi-structured interview framework on knowledge translation activities

General	Specific
Research governance	<ul style="list-style-type: none"> <li>• Overarching impact of legislative climate</li> <li>• Mandate for knowledge translation</li> <li>• Focus on disadvantaged</li> </ul>
Mission statement mentions knowledge translation	<ul style="list-style-type: none"> <li>• Overall strategy for knowledge translation</li> <li>• Future plans for knowledge translation</li> <li>• Definition of knowledge translation</li> <li>• Focus on disadvantaged</li> </ul>
Resources allocated to knowledge translation activities	<ul style="list-style-type: none"> <li>• Funding and research training grants in knowledge translation, including special calls</li> <li>• Policy on knowledge translation activities funded at the organization level</li> <li>• Budget for knowledge translation activities</li> <li>• Monitoring of knowledge translation activities</li> <li>• Impact of budget cuts on knowledge translation, if a priority</li> </ul>
Documents dealing with knowledge translation	<ul style="list-style-type: none"> <li>• Types and volume of materials produced</li> <li>• Means of dissemination of documents</li> <li>• Funder publishes monographs, executive summaries/fact sheets regarding research</li> <li>• Web pages devoted to research results</li> <li>• Focus on disadvantaged</li> </ul>
Target audiences for knowledge translation activities	<ul style="list-style-type: none"> <li>• Means of communication in knowledge translation activities</li> </ul>
Evaluation	<ul style="list-style-type: none"> <li>• Evaluation of impact of activities – efforts to monitor dissemination/impact</li> <li>• Examples of impact of activities</li> <li>• Examples affecting disadvantaged populations</li> </ul>
Application form/procedure	<ul style="list-style-type: none"> <li>• Statements about knowledge translation in application form – requirement for activities as a condition of funding</li> <li>• Partnership requirement between researcher and stakeholders</li> <li>• Requirement to address relevance of study at application stage</li> <li>• Lay summary requirements</li> <li>• Dedicated budget items</li> <li>• Policy for eligible expenditures</li> <li>• Contractual requirements for knowledge translation</li> </ul>
Funders' expectations of researcher's responsibility for dissemination and implementation	<p>Requirements for the researchers to engage in the following knowledge translation activities:</p> <ul style="list-style-type: none"> <li>• final reports to funding agency – format and level of detail</li> <li>• participation in workshops</li> <li>• intellectual property rights, acknowledgement and attribution of funding sources, etc.</li> </ul>
Knowledge translation facilitation by funders working with researchers	<ul style="list-style-type: none"> <li>• Funder has communication department to assist researchers (example of activities)</li> <li>• Funder issues press releases regarding funded researchers</li> <li>• Requirement to report back study outcomes</li> <li>• Target audience for activities – who are they and how do they identify them</li> </ul>

communication efforts and funding opportunities were described as two important ways that funding agencies support knowledge translation. These categories did not fit into the Lavis framework of push, pull and linkage/exchange.

We found that these five codes for general knowledge translation activities were mutually exclusive, i.e. despite allowing double-coding of text where relevant, no text was placed in more than one of the five general activi-

ties. We found two cases from the 23 agencies where negotiation of meaning with the Ottawa team resulted in reclassifying push activities as pull activities.

### Mandate

Thirteen of 23 agencies described a favourable political climate to knowledge translation, mainly due to increasing realization that research needs to infiltrate policy and action to benefit health. Respondents described the fol-

lowing barriers to knowledge translation: lack of tools, lack of funding for knowledge translation, little involvement of key stakeholders in the research process and competition between stakeholders.

“Do we have all the skills necessary, or the time even, ... to perhaps advise our partners how that's to have a policy impact ...”

“... needs to do a lot more consultation with stakeholders from the start,

so that consensus and coalitions supporting reform are established and gain momentum”

None of the respondents mentioned criteria regarding the type of knowledge or evidence needs to be translated into policy and practice, or when knowledge translation needs to be done.

Eighteen of 23 funding agencies describe some aspect of knowledge translation in their mandate (Table 3). However, the activities and definition of knowledge translation varied dramatically across different funding agencies, ranging from dissemination to brokering between researchers and decision-makers (Table 3).

“We’re not an activist funding organization, per se. That’s where the broker versus advocate role comes in.”

Nine of 23 agencies described the focus of the knowledge translation activities as ensuring that funded research contributed to improving the health of their communities.

### Budget and priority

Eight of 23 agencies ranked knowledge translation as a high priority. Seven of 23 agencies were able to report the percentage of their total budget spent on knowledge translation; all reported less than 20%. Three agencies reported that the knowledge translation budget would withstand cutbacks to the total budget.

### Dissemination

One-third of agencies viewed dissemination as a shared responsibility between researcher and the funding agency. Others defined the main responsibility for dissemination as the role of researchers, funding agencies or partners. Dissemination activities were described as highly variable.

Most of the activities that agencies required, expected or encouraged by researchers were traditional within science communication such as producing a final report or journal publication. Thirteen of 23 agencies also required or encouraged researchers to partner with decision-makers and research users. Six agencies stated that researchers were encouraged to engage in pull activities that aim to increase the appetite for research by decision-makers. For example, Pan American Health Organization (PAHO)

Table 3. Funding agencies and knowledge translation definition

Country	Abbreviation	Mandate	Selected quotes defining knowledge translation
International	IDRC	yes	“Do you want to be a broker, or do you want to be an advocate?”
	CIDA	no	“Knowledge is demand driven, based on political will”
	USAID	yes	“Whole series of advocacy, engagement”
	DFID	yes	“Research communication”
	WHO/TDR	yes	“Making that leap between the science and its application”
Brazil	FAPESP	no	“Research to be placed on a production scale”
	CNPq	no	“Transformation of more basic knowledge to an application in society”
	CIDAb	no	“Translation of knowledge into action”
Colombia	Colciencias	yes	“Social appropriation of knowledge”
	PAHO	yes	“If there is access to information about health, the gap between haves and have-nots will be closed”
	MSP	no	“Intent to make the findings public”
India	ICSSR	yes	“Building greater awareness about research and other activities with a view to promoting the social sciences”
	DFIDI	yes	“Knowledge exchange wherein the research findings are discussed and shared among partners”
	ICMR	yes	“Applied and operational research ... translation of research findings into policy and action”
Philippines	WBp	yes	“Creating, sharing, and applying knowledge and managing that knowledge”
	PCHRD	yes	“[It] is really evidence-based policy making ... It suggests that whenever you do research, you’ll have to involve the stakeholders, the users (potential users) even in the conception and in every step of the research process”
	DOH	yes	“Ensure access to knowledge for evidence-based decision making”
South Africa	MRC	yes	“Knowledge translation is also taking possession of (transferred) knowledge”
	HST	yes	“Implementation on the ground, as well as the communication on advocacy component”
Thailand	TRF	yes	“Use of research findings for national development”
	HSRI	yes	“Implement the essential knowledge and information obtained from research for the formulation of a national health policy”
	NRCT	yes	“Dissemination of research findings”
	NSTDA	yes	“Transfer the research findings to the public and commercial sectors”

CIDA, Canadian International Development Agency; CIDAb, CIDA – Brazil Office; Colciencias, Instituto Colombiano para el Desarrollo de la Ciencia y la Tecnología; CNPq, National Council for Scientific and Technological Development; DFID, Department for International Development (the United Kingdom); DFIDI, DFID – India office; DOH, Department of Health; FAPESP, State of São Paulo Research Foundation; HSRI, Health Systems Research Institute; HST, Health Systems Trust; ICMR, Indian Council of Medical Research; ICSSR, Indian Council for Social Science Research; IDRC, International Development Research Centre; MRC, Medical Research Council of South Africa; MSP, Ministry for Social Protection (equivalent to Ministry of Health); NRCT, National Research Council of Thailand; NSTDA, National Science and Technology Development Agency; PCHRD, Philippine Council for Health Research and Development; PAHO, Pan American Health Organization; TRF, Thailand Research Fund; USAID, United States Agency for International Development; WBp, World Bank – Philippines office; WHO/TDR, WHO – Special Programme for Research and Training in Tropical Diseases.

supported national research councils, including ministries of health.

### Application process

At the time of application, 15 of 23 agencies described a requirement to partner with decision-makers, 12 of 23 agencies required researchers to state the policy relevance and significance of their research, and 11 of 23 agencies required researchers to define a knowledge translation audience (Table 4). Other activities described at the application stage were provision of a lay summary proposal, and a knowledge translation plan including dissemination, web development, publication and conferences (Table 5).

### Agency initiatives

The agencies used five general strategies to support knowledge translation. These were classified as push, pull, linkage/exchange, communication and funding opportunities.

Funding mechanisms to promote knowledge translation included funding teams (including research users); funding conferences of researchers and research users; knowledge translation requests for applications; funding special centres and chairs for knowledge translation; and seeking commercialization opportunities (Table 6).

Twenty-two of 23 agencies described active involvement in communication activities such as communication to different audiences through web sites and paper journals (Table 6). These included development of audience-tailored web pages such as the South Africa Medical Research Council's AfroAIDS web site (available at: <http://www.AfroAIDSinfo.org>), lay summaries and use of media.

Linkage/exchange activities were described by 22 of 23 agencies, and included activities such as consulting stakeholders to set the research agenda, creating networks and programmes for

Table 4. Requirements from the researcher at the time of application

Requirements	No. of international agencies	No. of national agencies
Partner with decision-makers	7/9	8/14
Provide knowledge translation plan	3/9	10/14
State policy relevance	4/9	8/14
Define knowledge translation target audience	3/9	8/14
Provide lay summary proposal	3/9	3/14

decision-makers (Table 6). For example, the Indian Council of Medical Research funded partnerships with the private sector to improve access and availability of drugs for diseases of poverty, such as typhoid and measles vaccines.<sup>21</sup>

Half the agencies described some type of pull activity to increase skills of policy-makers to use research or increase their involvement in setting the research agenda, and fewer of these activities were described by each agency than the push and linkage/exchange types. These activities included tools development, programmes for decision-makers and workshops for decision-makers. For example, the Philippines Council for Health Research and Development described hosting research forums to expose decision-makers to research evaluation and critical appraisal.

The research team selected seven examples of innovative techniques ("gems") based on how they illustrate the diversity of ways in which funding agencies are engaging in knowledge translation (Table 7).

### Equity

Nine agencies described poverty reduction or improved health equity as part of their main focus. Examples of equity-focused knowledge translation activities by funding agencies included: the WHO/TDR (Department of Research and Training in Tropical Diseases) programme to eliminate leprosy, the

investment in schistosomiasis research in Brazil by FAPESP (Foundation for Research Support of the State of São Paulo), support of higher education for women and girls by USAID (United States Agency for International Development), and the destigmatization of groups at high-risk for HIV/AIDS sponsored by CIDA (Canadian International Development Agency).

### Evaluation of agency activities

Thirteen agencies described evaluation tools to assess whether projects met their expectations. Eight agencies reported that they had an evaluation framework for knowledge translation activities. Tools used to evaluate the impact of knowledge translation activities were: (1) client/user surveys to assess how knowledge was used in practice and policy, and which products were most effective and useful; (2) visits to web sites; (3) number of telephone or e-mail queries on an information system; (4) requests for information from research users; and (5) outcome mapping.<sup>22</sup>

"There was a study..., [which showed that] only about 15% [of research funded by our agency] has been translated, meaning actually utilized into something – commercialized, adopted ... really utilized."

### Target audience

All funding agencies described several target audiences. The most commonly described target audience was decision-makers (16 agencies) and academics (12 agencies), followed by hospital managers (10 agencies), practitioners (10 agencies), other researchers (9 agencies), industry (9 agencies), researcher funders (8 agencies), general public (7 agencies), health-care professional organizations (7 agencies), media (6 agencies) and consumer organizations (3 agencies).

Table 5. Budget allowances related to knowledge translation

Budget allowances	No. of international agencies	No. of national agencies
Dissemination	3/9	7/14
Workshops	1/9	8/14
Publication	1/9	7/14
Translation	2/9	4/14
Web development	1/9	1/14

## National versus international funding agencies

In this sample, the national agencies engaged in more knowledge translation activities than their international counterparts across all categories. For example, more national agencies required researchers to provide a knowledge translation plan (10/14 versus 3/9), identify a target audience (8/14 versus 3/9) and provided a budget for workshops (8/14 versus 1/9). More national agencies reported issuing requests for applications on knowledge translation using the media (13/14 versus 4/9) and stakeholder consultation (13/14 versus 6/9). The World Bank in the Philippines was a notable exception to other international funding agencies, as it had strong knowledge translation activities globally.

## Discussion

This was a descriptive, exploratory study which identified substantial interest in knowledge translation of research results by both national and international funding agencies that support research in LMICs. We generated four hypotheses useful to studying the role of funding agencies in knowledge translation. First, national funding agencies in this sample demonstrated a greater commitment to knowledge translation activities than international funding agencies. Second, adoption of a systematic framework to knowledge translation might contribute to conceptual clarity in this field. Third, knowledge translation frameworks need to be modified to capture activities by funding agencies. Fourth, funding agencies are moving away from traditional methods of disseminating results and are being creative about reaching relevant audiences.

These findings suggest that national agencies may be more motivated to engage in knowledge translation activities than international funding agencies (with the exception of the World Bank in the Philippines). These findings lend credence to the perception that international funding agencies may not be well connected to realities on the ground at country-level. Furthermore, these findings support the focus on increasing funding for national health research within

Table 6. Agency initiatives

Initiatives	No. of international agencies	No. of national agencies
<b>Push</b>		
Use of media	4/9	13/14
Lay summaries on web site	6/9	5/14
Use of drama	0/9	3/14
<b>Pull</b>		
Development of tools	3/9	5/14
Programmes for decision-makers	3/9	5/14
<b>Linkage/exchange</b>		
Linkage/exchange	9/9	13/14
Consult stakeholders to set research agenda	6/9	13/14
Create/fund networks	7/9	8/14
Meta-linkage	3/9	5/14
Organize video conferences	1/9	2/14
<b>Communication</b>		
Audience-tailored publications	9/9	13/14
Audience-tailored web pages	8/9	7/14
Produce/fund journals	3/9	9/14
<b>Funding opportunities</b>		
Fund targeted workshops	7/9	11/14
Fund conference grants	4/9	10/14
Fund teams of investigators	6/9	7/14
Fund knowledge translation requests for applications	2/9	7/14
Fund knowledge translation centres	3/9	6/14
Fund chairs	2/9	1/14
Other funding opportunities	2/9	1/14

countries, as recommended by the Commission on Health Research for Development in 1990 (Karolinska Institute, Sweden). However, since international funding agencies still support over 90% of research in some low-income countries,<sup>16</sup> their lack of focus on knowledge translation is worrisome. Encouragingly, there was interest in all international funding agencies to increase their knowledge translation activities in the next five years.

A common terminology for knowledge translation could be useful in better defining both existing and planned funding agency activities. We found different definitions and understanding of knowledge translation both within and between agencies (Table 3). The different terminologies reflect differences in the mandates of these organizations but also suggest a lack of conceptual clarity around knowledge translation.

We found a lack of consideration in determining which evidence required translation and the need for

tailored approaches for different audiences. Despite the relatively incomplete evidence-base on the effectiveness of different knowledge translation strategies, there is evidence to support the use of audience-specific strategies (e.g. consumers, practitioners, policy-makers) to address audience-specific barriers and facilitators.<sup>23–25</sup> Furthermore, there are convincing arguments that knowledge transfer should be based on rigorous meta-analysis of systematic reviews based on all available studies rather than single studies, because systematic reviews increase confidence in results, reduce the chances of being misled and efficiently summarize all published literature.<sup>26</sup> Adoption of a systematic framework to knowledge translation would contribute to conceptual clarity in this field. For example, the five step approach to knowledge transfer, described by Lavis, provides a framework to assess what should be transferred, to whom, by whom, how and with what effect.<sup>24</sup>

Table 7. Examples of innovative and promising knowledge translation activities (“gems”)

Agency	“Gem” activity	Category	Description
DFID	Increase incentives for researchers to engage in knowledge translation by addressing rules for university rankings that are based on publications	Push	Working with the Offices of Science and Technology in the United Kingdom to change the higher education funding system to increase recognition for knowledge translation by modifying the research assessment exercise (which rates universities according to what they publish in high-tech and high level journals)
Colciencias	Cartoons for children on television with important research findings	Communication	Five-minute cartoons describing research results to children are produced by the agency along with the researchers involved; these cartoons are broadcast through a large private national television network twice a week (Saturday and Sunday) in schedules appropriate for children; 25 programmes were produced during the first season
IDRC	Small grants available to move research into practice	Funding opportunities	“Windows of Opportunity” small grants available for teams to move research further into practice in specific environment
FAPESP	Private sector and public partnerships for technology transfer	Linkage/exchange	In Brazil, partnerships between private enterprises and public agencies for funding basic research and developing technology based on that locally-conducted basic science
Department of Health, Philippines	Creation of a knowledge translation bureau	Linkage/exchange	The Health Policy Development and Planning Bureau was created with a mandate to link research and policy
World Bank-Philippines	Call for proposals addressed to the general public in the Filipino language	Funding opportunities	In the Philippines, requests for proposals are usually written in English and addressed to researchers
ICMR-India	Establishing partnerships for improving the availability and access and decreasing cost of drugs needed for diseases of poverty	Linkage/exchange	E.g. TDR and Asta Medical (Germany) for a microbicide; WHO and Smith Kline Beecham for filariasis elimination strategy

Colciencias, Instituto Colombiano para el Desarrollo de la Ciencia y la Tecnología; DFID, Department for International Development (the United Kingdom); FAPESP, State of São Paulo Research Foundation; ICMR, Indian Council of Medical Research; IDRC, International Development Research Centre.

We found that the Lavis framework of push, pull and linkage/exchange was a useful tool to categorize knowledge translation activities. However, we found that these three categories alone did not capture all of the activities of funding agencies, therefore we added two codes for general activities by funding agencies: communication and funding opportunities. These five categories represented mutually exclusive codes that provided a useful basis for classifying activities. In our analysis of the discrepancies in coding between country teams and the Ottawa team, we found the greatest differences in interpretation between the push and communication categories. Our category of push was intended to capture activities that focused on researchers summarizing the actionable messages based on their research, going beyond traditional publications or reports to stating the policy relevance of their research findings.

We found several creative and innovative strategies such as the “gems” in Table 7. These creative strategies show that funding agencies are moving away from traditional methods of disseminating results.

Ability to evaluate the impact of knowledge translation strategies was lacking in all agencies. Lack of evaluation frameworks limit the ability to show whether knowledge translation efforts indeed enhance research-related policy, services (health and intersectoral) and societal impacts.<sup>27</sup>

Knowledge translation is a complex process which can enhance the health of disadvantaged populations, by improving access, diagnostic accuracy, compliance and adherence of effective services.<sup>3,13</sup> We found a commitment to enhancing health of disadvantaged populations by one-third of funding agencies. We also found examples of knowledge translation activities that were focused on enhancing

the health of the disadvantaged, such as the WHO/TDR programme to eliminate leprosy. Increased focus is needed to ensure that knowledge translation activities benefit the most disadvantaged populations.

An increasing number of organizations internationally are dedicated to knowledge translation. The activities of these organizations were not captured by our study, such as the WHO/PAHO EVIPNet), the Overseas Development Institute’s RAPID programme and the Getting Research into Policy and Practice (GRIPP) initiative. These international initiatives represent an exciting opportunity to explore the effectiveness of different knowledge translation strategies.

Our results may overestimate the amount of knowledge translation activities since any activity (no matter how small) was scored as a “yes”. We only interviewed three people from each agency so we may not have cap-

tured all knowledge translation activities. However, we tried to ensure interviewees represented a senior policy-maker, someone responsible for knowledge translation and a project officer. Three funding agencies interviewed for this study did not consider knowledge translation a main part of their mandate. This data was collected between September 2003 and September 2004, before the Ministerial Summit on Health Research convened by WHO in Mexico. Advocacy for knowledge translation has increased since the Summit, but it remains to be seen if funding agencies have actually shifted significant resources to this important area. This study provides a useful scan of the activities of these 23 agencies and the types of activities in which they are engaging.

Because this is a qualitative research study that used a judgement sample, we focused less on external va-

lidity and more on maximizing internal validity. Therefore, these results apply to the sample of funding agencies selected and included in this study and are not intended to be generalized to other funding agencies.

## Conclusion

Previous research on knowledge translation has mostly ignored the role of funding agencies. This descriptive study shows an encouraging support for knowledge translation by national funding agencies, with a lag in support from international funding agencies. Funding agencies need to agree on a common terminology, consider the need for approaches tailored to specific audiences and identify their niche roles in knowledge translation, which may differ according to their defined mandates. Funding agencies might consider their role as knowledge brokers, by fostering and encouraging interac-

tions between researchers and relevant stakeholders. As knowledge brokers, funding agencies could promote research syntheses and a focus on health equity. There is an urgent need to evaluate these funding agency knowledge translation activities to learn what works, why and in what context, in order to better justify spending on knowledge translation and to improve performance. ■

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## Résumé

### Aide à la transposition dans la pratique des connaissances par les agences de financement des pays à revenu faible ou moyen

**Objectif** Décrire comment certaines agences, qui financent la recherche en santé dans des pays à revenu faible ou moyen, favorisent la transposition sous forme politique et pratique des recherches financées.

**Méthodes** Nous avons réalisé une analyse inductive d'entrevues semi-structurées menés avec des informateurs clés d'un échantillon choisi à dessein de 23 agences nationales et internationales, qui financent des recherches en Afrique du Sud, au Brésil, en Colombie, en Inde, aux Philippines, et en Thaïlande. Nous avons également effectué une enquête sur des sites Internet.

**Résultats** Nous avons relevé un engagement à transposer les connaissances en pratique dans le mandat de 18 des 23 agences de l'échantillon. Cependant, la terminologie utilisée était peu homogène. La plupart des activités mentionnées sont des efforts classiques de diffusion auprès d'une large audience, par le biais par exemple de sites Internet ou de publications. En outre, plus de la moitié des agences (13 sur 23) encouragent les liens et les échanges entre chercheurs et utilisateurs potentiels et 6 agences

sur 23 décrivent des activités de type « pull » pour intéresser les décideurs aux travaux de recherche. Un tiers des agences (9 sur 23) indiquent dans leur mandat vouloir améliorer l'équité en matière de santé par une meilleure transposition dans la pratique des connaissances. Seules 3 des 23 agences sont en mesure de mentionner une évaluation des activités de transposition en pratique des connaissances. Nous avons en outre constaté que les agences de financement nationales faisaient de plus grands efforts pour assurer cette transposition que les agences internationales.

**Conclusion** Les agences de financement ont entrepris des activités très diverses de transposition en pratique des connaissances. Elles peuvent se considérer comme ayant un rôle de courtier en connaissances et comme ayant la capacité de promouvoir une synthèse des recherches et une convergence de l'attention sur l'équité en termes de santé. Il est urgent d'évaluer les activités de transposition en pratique des connaissances menées par les agences de financement.

## Resumen

### Organismos de financiación en países de ingresos bajos y medios: apoyo a la traslación de conocimientos

**Objetivo** Describir cómo algunos organismos de financiación de investigaciones sanitarias que operan en países de ingresos bajos y medios promueven la traslación de las investigaciones que financian en políticas y prácticas.

**Métodos** Realizamos análisis inductivos de entrevistas semiestructuradas con informantes clave a partir de una muestra

intencionada de 23 organismos nacionales e internacionales que financian investigaciones sanitarias en el Brasil, Colombia, la India, Filipinas, Sudáfrica y Tailandia. También sondeamos diversos sitios web.

**Resultados** Detectamos muestras de compromiso en favor de la traslación de conocimientos en el mandato de 18 de 23

organismos. Sin embargo, no había una terminología común. La mayoría de las actividades consistían en las iniciativas tradicionales de difusión de información entre un público amplio, por ejemplo a través de sitios web y publicaciones. Además, más de la mitad (13 de 23) de los organismos fomentaban el establecimiento de vínculos y el intercambio entre los investigadores y los usuarios potenciales, y 6 de los 23 organismos describieron actividades de «atracción» para generar interés por las investigaciones entre los decisores. La tercera parte (9 de 23) de los organismos de financiación tenían encomendado el fomento de la equidad sanitaria mediante la mejora de la traslación de conocimientos. Sólo 3 de los 23

organismos podían hacer una evaluación posterior de sus actividades de traslación de conocimientos. Además, observamos que los organismos de financiación nacionales hacían un mayor esfuerzo de traslación de conocimientos que los organismos internacionales.

**Conclusión** Los organismos de financiación participan en una amplia gama de actividades creativas de traslación de conocimientos y podrían tal vez estudiar su papel como intermediarios en ese ámbito, facultados para promover síntesis de investigaciones y un mayor énfasis en la equidad sanitaria. Es necesario evaluar urgentemente las actividades de traslación de conocimientos de los organismos de financiación.

## ملخص

### وكالات تمويل البحوث الصحية في البلدان المنخفضة والمتوسطة الدخل، ودورها في دعم ترجمة المعارف إلى سياسات وممارسات

23 وكالة) تشجع التواصل أو تبادل المعلومات بين الباحثين والمستخدمين المحتملين للمعارف، وأن 6 من 23 وكالة قدّمت تصوراً لبعض الأنشطة التي تولد الاهتمام بالبحوث لدى متخذي القرار. ولوحظ أن ثلث العينة (9 من 23 وكالة) قدّمت تصوراً للاختصاصات التي تكفل تحسين مظاهر المساواة في الصحة، من خلال تحسين ترجمة المعارف إلى سياسات وممارسات. وقد نجحت 3 وكالات فقط من 23 وكالة في وضع تصور لعملية تقييم أنشطة ترجمة المعارف. كما لاحظ الباحثون أن وكالات التمويل الوطنية تبذل جهوداً أكبر في ترجمة المعارف، بالمقارنة مع الوكالات الدولية.

**الاستنتاج:** تشارك وكالات التمويل في طيف عريض من الأنشطة المبتكرة لترجمة المعارف. وترى هذه الوكالات أن دورها هو دور وسيط للمعارف، لديه القدرة على تعزيز عملية تجميع البحوث، ويركز على تحقيق المساواة في الصحة. وخلصت الدراسة إلى وجود حاجة عاجلة إلى تقييم أنشطة وكالات التمويل في ترجمة المعارف إلى سياسات وممارسات.

**الغرض:** استهدفت هذه الدراسة بيان إلى أي مدى تقوم بعض الوكالات الممولة للبحوث الصحية، العاملة في البلدان ذات الدخل المنخفض والدخل المتوسط، بتعزيز ترجمة نتائج البحوث التي تمولها إلى سياسات وممارسات. الطريقة: أجرى الباحثون تحليلاً استقرائياً لنتائج مقابلات شبه منظمة مع مقدمي المعلومات الرئيسيين في عينة قوامها 23 وكالة اختيرت عن قصد من بين الوكالات الوطنية والدولية الممولة للبحوث الصحية في البرازيل، وكولومبيا، والهند، والفلبين، وجنوب أفريقيا، وتايلاند. كما أجرى الباحثون مسحاً لمواقع الإنترنت.

**الموجودات:** لاحظ الباحثون التزاماً بترجمة المعارف إلى سياسات وممارسات في اختصاصات 18 وكالة من الـ 23 وكالة. ولكن لوحظت قلة في المصطلحات المشتركة في اختصاصات هذه الوكالات. وكانت معظم الأنشطة مجرد جهود تقليدية لبث المعارف إلى الجمهور العام، باستخدام المنشورات ومواقع الإنترنت، على سبيل المثال. كما لوحظ أن أكثر من نصف الوكالات (13 من

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