Time series analysis of the impact of tobacco control policies on smoking prevalence among Australian adults, 2001–2011
Melanie A Wakefield,† Kerri Coomber,† Sarah J Durkin,† Michelle Scoll,§ Megan Bayly,§ Matthew J Spittal,‖ Julie A Simpson,‖ & David Hill‖

Objective To determine the impact of tobacco control policies and mass media campaigns on smoking prevalence in Australian adults.

Methods Data for calculating the average monthly prevalence of smoking between January 2001 and June 2011 were obtained via structured interviews of randomly sampled adults aged 18 years or older from Australia’s five largest capital cities (monthly mean number of adults interviewed: 2375). The influence on smoking prevalence was estimated for increased tobacco taxes; strengthened smoke-free laws; increased monthly population exposure to televised tobacco control mass media campaigns and pharmaceutical company advertising for nicotine replacement therapy (NRT), using gross ratings points; monthly sales of NRT, bupropion and varenicline; and introduction of graphic health warnings on cigarette packs. Autoregressive integrated moving average (ARIMA) models were used to examine the influence of these interventions on smoking prevalence.

Findings The mean smoking prevalence for the study period was 19.9% (standard deviation: 2.0%), with a drop from 23.6% (in January 2001) to 17.3% (in June 2011). The best-fitting model showed that stronger smoke-free laws, tobacco price increases and greater exposure to mass media campaigns independently explained 76% of the decrease in smoking prevalence from February 2002 to June 2011.

Conclusion Increased tobacco taxation, more comprehensive smoke-free laws and increased investment in mass media campaigns played a substantial role in reducing smoking prevalence among Australian adults between 2001 and 2011.

Introduction
If current trends continue, tobacco use will cause about 1 billion premature deaths during the 21st century,1 80% of them in low- and middle-income countries. Reducing the prevalence of smoking among adults is imperative both to reduce mortality in the short to medium term2 and to change the normative environment in which young people aspire to smoke.3

Much of the evidence supporting strategies articulated in the World Health Organization (WHO) Framework Convention on Tobacco Control1 comes from high-income countries that have had the resources to study the influence of such policies on population-level tobacco use. Australia, with a population of approximately 23 million in 2001, is a country with a track record as an early adopter of tobacco control policies and a steady decline in smoking prevalence.1,4,5 The experience of countries such as Australia provides important lessons for other countries that are assessing potential tobacco control policies and mass media campaign interventions in which to invest.7,8

The current study is based on a data series that allowed quantification of changes in monthly smoking prevalence over 11 years, adjustment for seasonality of measurement and assessment of the effects of a comprehensive set of tobacco control policies and media campaign exposures. In this study we consider the influence of policies that are intended to increase in strength over time (i.e. those involving graduated smoke-free policies and bans on tobacco advertising) and of policies that can change dynamically over time (i.e. those influencing the amount of exposure to mass media campaigns, the real price of tobacco and the sale of pharmaceutical products for smoking cessation). We build on and update methods established in an earlier time series analysis by our group9 that suggested that increased tobacco price and greater exposure to mass media campaigns accounted for almost half the decrease in the observed prevalence of smoking in Australia during the 1990s and early 2000s.

Methods

Population survey data
Using methods published elsewhere, we estimated the prevalence of smoking from January 2001 to June 2011 from data collected in a weekly omnibus survey of a random sample of Australians residing in the five largest capital cities: Sydney, Melbourne, Perth, Adelaide and Brisbane. In each city, federal electorates were used as strata for sampling, since enrolment on the electoral roll is compulsory in Australia among individuals aged 18 years or older. Each electoral area was divided into four sampling sections of roughly equal population size and data were obtained from one section per week on a rotating basis, with starting addresses selected at random from the electoral roll. One person per household was interviewed; interviewers were instructed to initially ask to speak to the youngest male aged 14 years or older and, if unavailable, to then speak to the youngest female aged 14 years or older. Up to three call-back visits were made to each selected household. The mean response rate, measured as completed interviews out of all effective contacts, was 31%. Survey data were weighted by capital city, age, sex and household size to the Australian urban population aged 14 years or older, using Australian Bureau of Statistics census data.
For the current study we only retained and analysed data for individuals who were at least 18 years of age to allow for the matching of media monitoring company estimates of adult exposure (≥18 years) to mass media campaigns.

Weekly survey data from Australia’s five largest capital cities, where 61% of the country’s adult population resides, were cumulated to yield monthly estimates of the smoking prevalence among individuals aged 18 years or older. Overall, 299,287 interviews were performed; a mean of 2,375 participants (range: 2,053–2,725) completed the structured interview each month.

Smokers were defined as those who responded “yes” to one of the following questions: “Do you now smoke factory-made cigarettes?” and “In the last month, have you smoked any roll-your-own cigarettes (of tobacco)?”

**Exposure to mass media campaigns**

Tobacco control mass media campaigns funded by the Australian government have generally targeted adult smokers and most have emphasized the serious health harms from smoking through the use of graphic images, personal emotive stories or simulated demonstrations of health effects. Most advertising is tagged with a Quitline number and/or website address where smokers can access help with smoking cessation. Advertising from pharmaceutical companies was for nicotine replacement therapy (NRT) only: direct-to-consumer advertising for prescription medicines, such as bupropion and varenicline, is not permitted in Australia.

Occurrences of all televised tobacco control and NRT advertisements for each capital city media market were acquired from a media monitoring company. Data on exposure to such advertising are based on individual television programme ratings obtained by monitoring household audiences across media markets. Ratings provide an estimate of the percentage of households with individuals who watch a television programme in a media market over a specified interval. The advertising exposure measure is based on gross ratings points (GRPs) per month for the population aged 18 years or older, with 100 GRPs being equal to a mean of one potential advertisement exposure per month for all adults within a media market. GRPs represent mean potential exposure: actual exposure for any given individual would vary on the basis of the frequency of actual television viewing and attention to the advertisements.

To enable analysis at the national level, we re-scaled the GRPs according to the percentage of the population living in each state in each year (e.g. since 26% of the population lived in the state of Victoria in 2011, monthly GRPs in Victoria for this year were multiplied by 0.26).

**Tobacco control policies**

**Tobacco prices**

An indicator of cigarette costliness was calculated as the percentage of mean weekly income that a packet of cigarettes cost. Using the bimonthly trade publication *The Australian retail tobacconist*, we calculated the mean of the recommended retail price of the two top-selling Australian brands in the most popular pack sizes (Peter Jackson 30s and Winfield 25s) for each state over the period. A comprehensive study of tobacco prices indicated that recommended prices were lower than actual prices, but by a consistent margin over the course of the study.12,13 We obtained quarterly estimates of employee gross mean weekly earnings in each state, projected to the total population. Both tobacco price and income data were matched at the state level and then national estimates were calculated.

**Smoke-free policies**

The degree of implementation of smoke-free policies in restaurants, venues licensed to sell alcohol (hotels, clubs and bars), workplaces, shopping centres and gambling venues (excluding so-called high roller rooms) was assessed using a score of 0 for absent, 0.5 for partially implemented and 1 for fully implemented.15 Scores for each smoke-free policy were calculated as mean values for each state. State scores were then weighted according to the percentage of the population living in each state in each year and summed to obtain a national score.

**Point-of-sale advertising and display bans**

The degree of implementation of bans on the advertising and display of cigarettes at the point of sale13 was assessed using a score of 0 for no ban, 0.5 for a partial ban and 1 for a total ban. A mean score for these two policies was created for each state. State scores were then weighted according to the percentage of the population living in each state in each year and summed to form a national score.

**Graphic health warnings**

Beginning in March 2006, the Australian government implemented legislation requiring all tobacco products to feature one of 14 pictorial warnings about the harms of tobacco use. The warning had to cover 30% of the front and 90% of the back of the pack.16,17 By July 2006, 50% of cigarette packs featured graphic health warnings.18 The introduction of graphic health warnings was coded as a binary variable (0 for before implementation of the legislation and 1 for after implementation). We examined March 2006 and July 2006 separately as implementation dates.

**Pharmaceutical products for smoking cessation**

Over-the-counter NRT was available throughout the study period. NRT was available for sale in supermarkets and convenience stores beginning in June 2006. From February 2011 onward, subsidized prescription of a 12-week supply of NRT patches was extended from war service veterans and indigenous Australians only, to include all adult Australian smokers.

Bupropion became available on prescription in November 2000, with the consumer cost subsidized by the government from February 2001 onward. In January 2008, varenicline became available on prescription, with consumer cost subsidized by the government for a 12-week course. This was extended to 24 weeks in February 2011. Monthly data for numbers of NRT, bupropion and varenicline units sold were obtained from IMS Health Australia. These data represent sales to pharmacies through wholesale channels and are estimated to cover more than 98% of the market.

**Statistical analysis**

Time series autoregressive integrated moving average (ARIMA) analysis14,20 was used to estimate the effect of these tobacco control interventions on monthly smoking prevalence. We used the standard modelling strategy for time series analyses.15 Because monthly smoking prevalence exhibited a downward trend, first order differencing was used to transform the variable into a stationary series. Univariable ARIMA

---


---

For the current study we only retained and analysed data for individuals who were at least 18 years of age to allow for the matching of media monitoring company estimates of adult exposure (≥18 years) to mass media campaigns.

Weekly survey data from Australia’s five largest capital cities, where 61% of the country’s adult population resides, were cumulated to yield monthly estimates of the smoking prevalence among individuals aged 18 years or older. Overall, 299,287 interviews were performed; a mean of 2,375 participants (range: 2,053–2,725) completed the structured interview each month.

Smokers were defined as those who responded “yes” to one of the following questions: “Do you now smoke factory-made cigarettes?” and “In the last month, have you smoked any roll-your-own cigarettes (of tobacco)?”

**Exposure to mass media campaigns**

Tobacco control mass media campaigns funded by the Australian government have generally targeted adult smokers and most have emphasized the serious health harms from smoking through the use of graphic images, personal emotive stories or simulated demonstrations of health effects. Most advertising is tagged with a Quitline number and/or website address where smokers can access help with smoking cessation. Advertising from pharmaceutical companies was for nicotine replacement therapy (NRT) only: direct-to-consumer advertising for prescription medicines, such as bupropion and varenicline, is not permitted in Australia.

Occurrences of all televised tobacco control and NRT advertisements for each capital city media market were acquired from a media monitoring company. Data on exposure to such advertising are based on individual television programme ratings obtained by monitoring household audiences across media markets. Ratings provide an estimate of the percentage of households with individuals who watch a television programme in a media market over a specified interval. The advertising exposure measure is based on gross ratings points (GRPs) per month for the population aged 18 years or older, with 100 GRPs being equal to a mean of one potential advertisement exposure per month for all adults within a media market. GRPs represent mean potential exposure: actual exposure for any given individual would vary on the basis of the frequency of actual television viewing and attention to the advertisements.

To enable analysis at the national level, we re-scaled the GRPs according to the percentage of the population living in each state in each year (e.g. since 26% of the population lived in the state of Victoria in 2011, monthly GRPs in Victoria for this year were multiplied by 0.26).

**Tobacco control policies**

**Tobacco prices**

An indicator of cigarette costliness was calculated as the percentage of mean weekly income that a packet of cigarettes cost. Using the bimonthly trade publication *The Australian retail tobacconist*, we calculated the mean of the recommended retail price of the two top-selling Australian brands in the most popular pack sizes (Peter Jackson 30s and Winfield 25s) for each state over the period. A comprehensive study of tobacco prices indicated that recommended prices were lower than actual prices, but by a consistent margin over the course of the study.12,13 We obtained quarterly estimates of employee gross mean weekly earnings in each state, projected to the total population. Both tobacco price and income data were matched at the state level and then national estimates were calculated.

**Smoke-free policies**

The degree of implementation of smoke-free policies in restaurants, venues licensed to sell alcohol (hotels, clubs and bars), workplaces, shopping centres and gambling venues (excluding so-called high roller rooms) was assessed using a score of 0 for absent, 0.5 for partially implemented and 1 for fully implemented.15 Scores for each smoke-free policy were calculated as mean values for each state. State scores were then weighted according to the percentage of the population living in each state in each year and summed to obtain a national score.

**Point-of-sale advertising and display bans**

The degree of implementation of bans on the advertising and display of cigarettes at the point of sale13 was assessed using a score of 0 for no ban, 0.5 for a partial ban and 1 for a total ban. A mean score for these two policies was created for each state. State scores were then weighted according to the percentage of the population living in each state in each year and summed to form a national score.

**Graphic health warnings**

Beginning in March 2006, the Australian government implemented legislation requiring all tobacco products to feature one of 14 pictorial warnings about the harms of tobacco use. The warning had to cover 30% of the front and 90% of the back of the pack.16,17 By July 2006, 50% of cigarette packs featured graphic health warnings.18 The introduction of graphic health warnings was coded as a binary variable (0 for before implementation of the legislation and 1 for after implementation). We examined March 2006 and July 2006 separately as implementation dates.

**Pharmaceutical products for smoking cessation**

Over-the-counter NRT was available throughout the study period. NRT was available for sale in supermarkets and convenience stores beginning in June 2006. From February 2011 onward, subsidized prescription of a 12-week supply of NRT patches was extended from war service veterans and indigenous Australians only, to include all adult Australian smokers.

Bupropion became available on prescription in November 2000, with the consumer cost subsidized by the government from February 2001 onward. In January 2008, varenicline became available on prescription, with consumer cost subsidized by the government for a 12-week course. This was extended to 24 weeks in February 2011. Monthly data for numbers of NRT, bupropion and varenicline units sold were obtained from IMS Health Australia. These data represent sales to pharmacies through wholesale channels and are estimated to cover more than 98% of the market.

**Statistical analysis**

Time series autoregressive integrated moving average (ARIMA) analysis14,20 was used to estimate the effect of these tobacco control interventions on monthly smoking prevalence. We used the standard modelling strategy for time series analyses.15 Because monthly smoking prevalence exhibited a downward trend, first order differencing was used to transform the variable into a stationary series. Univariable ARIMA
models were used, with one moving average term, to identify best-fitting transfer functions for each explanatory variable (i.e. to identify the manner in which past values of each explanatory variable [specified as a lag] are used to forecast future values of smoking prevalence). Multivariable ARIMA modelling was then used to jointly examine the influence of the explanatory variables on smoking prevalence, with least significant explanatory variables removed one at a time. We used parameter P-values and the Akaike information criterion to determine the final model.21 Models were assessed for stationarity and invertibility. All analyses were undertaken using SAS, version 9.3 (SAS Institute, Cary, United States of America).

Results

Sample characteristics

The mean smoking prevalence for the study period was 19.9% (standard deviation, SD: 2.0%), with a drop from 23.6% (in January 2001) to 17.3% (in June 2011; Fig. 1).

Table 1 and Fig. 2 show a median of 386 GRPs per month for tobacco control advertising and a median of 319 GRPs per month for NRT advertising. In January 2001, a pack of cigarettes cost 1.36% of employee gross mean weekly earnings. Cigarettes became more expensive over the study period, although the increase was not as dramatic as in the period covered by our earlier study.9 Price increased sharply following a 25% increase in tobacco excise tax in April 2010. In June 2011, the price of a cigarette

<table>
<thead>
<tr>
<th>Parameter</th>
<th>Median (IQR)</th>
<th>Minimum (time)</th>
<th>Maximum (time)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Policy</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Smoke-free policies, scorec</td>
<td>0.84 (0.63–1.00)</td>
<td>0.32 (up to Jun 2001)</td>
<td>1.00 (Nov 2007 and after)</td>
</tr>
<tr>
<td>POS bans, scored</td>
<td>0.67 (0.61–0.75)</td>
<td>0.42 (up to Apr 2001)</td>
<td>0.94 (Jul 2011 and after)</td>
</tr>
<tr>
<td>Cigarette priceg</td>
<td>1.40 (1.38–1.41)</td>
<td>1.36 (Jun 2006)</td>
<td>1.72 (Feb 2011)</td>
</tr>
<tr>
<td>Mass media exposure</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Tobacco control GRPs, no.h</td>
<td>386.69 (218.20–598.17)</td>
<td>42.54 (Oct 2005)</td>
<td>1759.74 (Jan 2002)</td>
</tr>
<tr>
<td>NRT GRPs, no.h</td>
<td>318.73 (147.34–612.64)</td>
<td>0</td>
<td>1433.81 (Jan 2006)</td>
</tr>
<tr>
<td>Pharmaceutical units</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Bupropion units sold, no. × 1000</td>
<td>6.20 (2.19–8.30)</td>
<td>1.41 (Jan 2009)</td>
<td>181.80 (Apr 2011)</td>
</tr>
<tr>
<td>NRT units sold, no. × 1000</td>
<td>257.60 (236.80–285.80)</td>
<td>135.80 (Apr 2001)</td>
<td>363.92 (Dec 2009)</td>
</tr>
<tr>
<td>Varenicline units sold, no. × 1000</td>
<td>0 (0–46.73)</td>
<td>0 (up to Nov 2007)</td>
<td>81.10 (Jun 2010)</td>
</tr>
</tbody>
</table>

GRP: gross ratings point; IQR: interquartile range; NRT: nicotine replacement therapy; POS: point of sale.

a Scores were defined as follows: 0 for absent, 0.5 for partially implemented and 1 for fully implemented.

b Data are population-weighted national sum scores; unweighted median, 4.2 (IQR 3–5; range: 1.6–5).

c Complete restaurant smoking bans were implemented in South Australia (SA) from January 1999, in Western Australia (WA) from April 1999, in New South Wales (NSW) from September 2000, in Victoria (VIC) from July 2001 and in Queensland (QLD) from June 2002. Complete licensed venue smoking bans were implemented in QLD from July 2006, in WA from August 2006, in VIC and NSW from July 2007 and in SA from November 2007. Complete gambling venue bans were implemented in VIC from September 2002, in WA from December 2003, in QLD from July 2006, in NSW from July 2007 and in SA from November 2007. Complete enclosed workplace bans were implemented in WA from April 1999, in NSW from September 2000, in QLD from June 2002, in SA from December 2004 and in VIC from March 2006. Complete shopping centre smoking bans were implemented in WA from April 1999, in NSW from September 2000, in VIC from November 2001, in QLD from June 2002 and in SA from December 2004.

d Scores were defined as follows: 0 for no ban, 0.5 for partial ban and 1 for full ban.

e Data are population-weighted national sum scores; unweighted median, 3 (IQR: 2.5–3.75; range: 1.75–4.5).
f Exterior bans on POS advertising began before the study period, from January 1989, in VIC. WA was the final state to ban POS advertising, from August 2006. Complete bans on POS displays were implemented in WA from September 2010, in NSW from July 2010 and in VIC from January 2011. Partial bans were implemented in QLD from January 2006 and in SA from November 2007 (these were only complete after the study period).

g Data are cost of one cigarette pack, expressed as a percentage of mean weekly income.
h Data are total no. of GRPs per month. GRPs measure advertising exposure, where 100 GRPs are equal to a mean of one potential advertisement exposure per month for all adults within the media market.

Fig. 1. Monthly smoking prevalence among Australian adults, January 2001 to June 2011

<table>
<thead>
<tr>
<th>Figure</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Monthly point prevalence</td>
<td>Smoothed prevalence curve</td>
</tr>
</tbody>
</table>

Fig. 2. Monthly values of tobacco control policies and media campaign exposures, Australia, January 2001 to June 2011

GRP: gross ratings point; NRT: nicotine replacement therapy.
Note: GRPs measure advertising exposure; 100 GRPs are equal to a mean of one potential advertisement exposure per month for all adults within the media market.
pack represented 1.69% of gross mean weekly earnings.

Smoke-free policies increased steadily; by November 2007, complete bans were in force in indoor public places across all states in Australia. Similarly, point-of-sale bans increased progressively over the study period. Median monthly sales of NRT and bupropion were 257 599 and 6 200 units, respectively, although bupropion sales peaked sharply following its release, in 2001. The median monthly sale of varenicline after its introduction, in January 2008, was 54 100 units (interquartile range: 46 285–58 976).

Relation between policies and smoking prevalence

We found that the strength of point-of-sale bans was multicollinear with the strength of smoke-free policies. We elected to remove point-of-sale bans from further analysis because they did not predict smoking prevalence at the univariable level. Transfer functions for all variables (except the binary graphic health warning variable) were tested and the best-fitting transfer functions were selected for multivariable ARIMA modelling (Table 2). Of all possible influences of the graphic health warnings tested, a temporary influence, followed by gradual decay, provided the best fit in the univariable model with monthly smoking prevalence. There were no statistically significant differences in the results for graphic health warnings when March 2006 and July 2006 were used as the date of policy implementation; therefore, the ARIMA models use March 2006 as the date of introduction of graphic health warnings.

Multivariable ARIMA models (i.e., models 1–5) were conducted using the identified transfer functions. During this analytic process, we progressively removed bupropion units sold, graphic health warnings, NRT GRPs, NRT units sold and varenicline units sold because of non-significance in these models. Although tobacco control GRPs and cigarette price had \( P \)-values of \( >0.05 \) in model 6, the Akaike information criterion indicated that this model had a better fit than model 7 (353.68 versus 355.21), in which tobacco control GRPs were removed. Further, both cigarette price and tobacco control GRPs had a considerable influence on reducing monthly smoking prevalence, based on the magnitude of their estimates from model 6 (Table 2).

The best-fitting model (model 6) showed an effect for smoke-free policies four months after exposure, an effect for tobacco control GRPs two months after exposure and an effect for cigarette price immediately after a change occurred. Using the best-fitting model to forecast smoking prevalence from February 2002, we estimated that these three variables accounted for a drop of approximately 4.6 percentage points in prevalence, or about 76% of the decrease in smoking prevalence, to June 2011. February 2002 was selected as the start date to allow sufficient data (12 months of data) from which to determine forecast estimates (i.e. January 2001 to January 2002 values used to forecast smoking prevalence for February 2002, and so on). The chosen time frame used to generate the forecast is consistent with our previous analysis.\(^9\) Alternatively, these findings can be expressed as the required increase in policy intensity necessary for a given change in smoking prevalence. For a 0.30 percentage point decrease in prevalence, the score assigned to smoke-free policies would need to have increased by a value of 0.06 four months earlier. Such an increase in score could be achieved by extending a restaurant-only ban to pubs and bars in one highly populated state. An immediate 0.30 percentage point decrease in prevalence would be expected from a pack of cigarettes increasing in price by 0.08% of mean weekly income. In June 2011, this meant an increase from 17.35 to 18.16 Australian dollars in the mean cost of a pack of cigarettes (from 1.69% to 1.76% of mean weekly income). A 555-point increase in monthly GRPs two months earlier – equivalent to each person viewing five to six extra advertisements per month – would be required to achieve a 0.30 percentage point decrease in smoking prevalence. There were no interactions between cigarette price, tobacco control GRPs or smoke-free policies, which shows that the effects of these policies were additive and independent of each other.

In sensitivity analyses, we ran a forward selection modelling procedure in which model 1 included tobacco control GRPs and price, as per our previous article,\(^7\) with significant univariable predictors being added one at a time. This approach showed that the best-fitting model was identical to model 6 from the backward selection process. In addition, we tested binary coded versions of bupropion (during or before April 2001 coded as 1 and after April 2001 coded as 0) and varenicline units sold (coded as 1 from January 2008). The best model was again identical to model 6.

Discussion

We found that stronger smoke-free laws, tobacco price increases and greater exposure to televised mass media campaigns were independently associated with reduced smoking prevalence. Together these interventions accounted for three quarters of the prevalence decrease between 2002 and 2011.

Our findings are broadly consistent with those of other studies that have assessed the influence of smoke-free laws,\(^{22–24}\) although studies from some countries have revealed no change,\(^{24,25}\) perhaps because of data limitations or a differing rate of incremental policy change. Smoke-free policies result in fewer opportunities to smoke and send a clear message about the declining social acceptability of smoking.\(^{26}\) Such policies were found to be directly related to the decline in smoking prevalence among young people in Australia.\(^{10}\) Smoke-free laws became notably stronger over the period of study but there is limited scope for further restrictions in future years. By comparison, governments could increase the price of tobacco products and implement continuous mass media campaigns to reduce smoking prevalence.

Consistent with findings from the published literature,\(^{27–29}\) tobacco price was again a strong contributor to the observed reduction in smoking prevalence. Our finding concurs with the results of two recent studies in which the 25% tax increase in April 2010 was found to be associated with increased quitting activity among smokers in New South Wales, Australia.\(^{10,20}\)

Greater exposure to televised mass media campaigns directly contributed to reduced prevalence. The magnitude and form of this relationship were consistent with the findings of prior analyses in that effects were produced relatively quickly (within two months) but dissipated when the advertisements went off the air. This suggests that campaigns need to be aired repeatedly to generate lasting effects. However, airing mass media campaigns is costly and funds for this are scarce. Hence, studies assessing
## Table 2. Estimated percentage point changes in Australian adult smoking prevalence from January 2001 to June 2011, based on conditional least squares autoregressive integrated moving average models

<table>
<thead>
<tr>
<th>Parameter (transfer function)</th>
<th>Model 1 (95% CI)</th>
<th>Model 2 (95% CI)</th>
<th>Model 3 (95% CI)</th>
<th>Model 4 (95% CI)</th>
<th>Model 5 (95% CI)</th>
<th>Model 6 (95% CI)</th>
<th>Model 7 (95% CI)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Smoke-free policies (4-month lag)</td>
<td>$-4.00 (-7.49 \text{ to } -0.52)$</td>
<td>$-4.22 (-7.65 \text{ to } -0.79)$</td>
<td>$-4.34 (-7.81 \text{ to } -0.87)$</td>
<td>$-4.18 (-7.28 \text{ to } -1.08)$</td>
<td>$-4.65 (-8.51 \text{ to } -0.80)$</td>
<td>$-5.34 (-9.56 \text{ to } -1.12)$</td>
<td>$-5.31 (-9.53 \text{ to } -1.10)$</td>
</tr>
<tr>
<td>Cigarette price (immediate effect)</td>
<td>$-3.77 (-7.62 \text{ to } 0.08)$</td>
<td>$-3.78 (-7.65 \text{ to } 0.08)$</td>
<td>$-3.71 (-7.59 \text{ to } 0.17)$</td>
<td>$-3.86 (-7.61 \text{ to } -0.11)$</td>
<td>$-3.35 (-7.38 \text{ to } 0.67)$</td>
<td>$-3.83 (-7.85 \text{ to } 0.20)$</td>
<td>$-4.02 (-8.04 \text{ to } 0.01)$</td>
</tr>
<tr>
<td>Tobacco control GRPs$^a$ (2-month lag)</td>
<td>$-0.03 (-0.09 \text{ to } 0.03)$</td>
<td>$-0.04 (-0.10 \text{ to } 0.03)$</td>
<td>$-0.04 (-0.10 \text{ to } 0.02)$</td>
<td>$-0.04 (-0.10 \text{ to } 0.01)$</td>
<td>$-0.05 (-0.11 \text{ to } 0.004)$</td>
<td>$-0.05 (-0.11 \text{ to } 0.003)$</td>
<td>$-$</td>
</tr>
<tr>
<td>Varenicline units sold (1-month lag)</td>
<td>$-0.01 (-0.03 \text{ to } 0.01)$</td>
<td>$-0.01 (-0.03 \text{ to } 0.01)$</td>
<td>$-0.01 (-0.03 \text{ to } 0.01)$</td>
<td>$-0.01 (-0.03 \text{ to } 0.01)$</td>
<td>$-0.01 (-0.04 \text{ to } 0.001)$</td>
<td>$-$</td>
<td>$-$</td>
</tr>
<tr>
<td>NRT units sold (1-month lag)</td>
<td>$-0.003 (-0.01 \text{ to } 0.002)$</td>
<td>$-0.004 (-0.01 \text{ to } 0.001)$</td>
<td>$-0.004 (-0.01 \text{ to } 0.002)$</td>
<td>$-0.004 (-0.01 \text{ to } 0.002)$</td>
<td>$-$</td>
<td>$-$</td>
<td>$-$</td>
</tr>
<tr>
<td>NRT GRPs$^a$ (2-month lag)</td>
<td>$-0.03 (-0.11 \text{ to } 0.04)$</td>
<td>$-0.04 (-0.11 \text{ to } 0.04)$</td>
<td>$-0.04 (-0.11 \text{ to } 0.03)$</td>
<td>$-$</td>
<td>$-$</td>
<td>$-$</td>
<td>$-$</td>
</tr>
<tr>
<td>GHWs Temporary impact</td>
<td>$-0.32 (-1.13 \text{ to } 0.49)$</td>
<td>$-0.32 (-1.12 \text{ to } 0.48)$</td>
<td>$-$</td>
<td>$-$</td>
<td>$-$</td>
<td>$-$</td>
<td>$-$</td>
</tr>
<tr>
<td>Gradual decay</td>
<td>$-0.96 (-1.12 \text{ to } -0.79)$</td>
<td>$-0.96 (-1.12 \text{ to } -0.79)$</td>
<td>$-$</td>
<td>$-$</td>
<td>$-$</td>
<td>$-$</td>
<td>$-$</td>
</tr>
<tr>
<td>Bupropion units sold (1-month lag)</td>
<td>$0.002 (-0.005 \text{ to } 0.001)$</td>
<td>$-$</td>
<td>$-$</td>
<td>$-$</td>
<td>$-$</td>
<td>$-$</td>
<td>$-$</td>
</tr>
<tr>
<td>Moving average (1-month lag) $^b$</td>
<td>$0.87 (0.76 \text{ to } 0.97)$</td>
<td>$0.87 (0.76 \text{ to } 0.97)$</td>
<td>$0.86 (0.76 \text{ to } 0.97)$</td>
<td>$0.88 (0.79 \text{ to } 0.98)$</td>
<td>$0.84 (0.73 \text{ to } 0.94)$</td>
<td>$0.81 (0.70 \text{ to } 0.92)$</td>
<td>$0.82 (0.71 \text{ to } 0.92)$</td>
</tr>
</tbody>
</table>

CI: confidence interval; GHW: graphic health warning; GRP: gross ratings point; NRT: nicotine replacement therapy.

$^a$ GRPs measure advertising exposure, where 100 GRPs are equal to a mean of one potential advertisement exposure per month for all adults within the media market. Tobacco control GRPs and NRT GRPs were re-scaled so that the estimates from time series autoregressive integrated moving average modelling represent the change in monthly smoking prevalence associated with a change of 100 GRP units.

$^b$ This parameter accounts for the effects of time.

Note: The best-fitting model was determined to be model 6, on the basis of $P$-values and Akaike information criterion values.
the effects of different levels of exposure to mass media campaigns are needed to inform public health organizations about the optimum level of advertising. Our results suggest that Australia’s investment in mass media campaigns is still contributing substantially to reduced prevalence, as might be expected from the broader literature on the importance of mass media campaigns for reducing smoking among adults.32–34

Several tobacco control policies were unrelated to smoking prevalence. We recognize that some policies are likely to exert effects that increase the likelihood of wholesale behavioural change only at a later date. For example, the introduction of graphic health warnings has been associated in cohort studies with an increase in quitting cognitions and in the foregoing of cigarettes,35 both of which have been shown to predict quitting and relapse activity.36–38 It is possible that as long as graphic health warnings on cigarette packs appear with powerful branding, brand identity and consumer loyalty might revive at the expense of enduring effects of graphic health warnings on current smokers.39,40

We found that increased availability of smoking cessation medications was not statistically associated with smoking prevalence. However, smoking cessation products are part of a clinical strategy designed to increase the likelihood of successful cessation among the subset of smokers who are already motivated to make a quitting attempt, but they are not the primary motivator for making the attempt.51,54 We therefore acknowledge that the influence of such a clinical strategy, if present, would be difficult to detect at the population level.

We found no statistically significant effect of point-of-sale bans on smoking prevalence, although complete point-of-sale display bans in all states were achieved only after the end of the study period. Our measures of the strength of point-of-sale bans were based on the assumption that a higher score would represent less exposure, but in practice the tobacco industry has ensured continued, widespread population exposure to marketing messages by using other, compensatory media,42 with 40% of Australian smokers reporting having noticed tobacco advertising in at least one of five channels as late as 2006.43 For example, once point-of-sale advertising was restricted by legislation, it was replaced with larger and more colourful cigarette pack displays;44 bans on cigarette displays were then followed by more varied, colourful and appealing cigarette packaging designs.45 Attractive packaging disappeared and marketing messages on packs were more tightly restricted with implementation of Australia’s plain packaging legislation on 1 December 2012.46

Our study has several strengths and limitations. Response rates were relatively low, but it has been shown that low response rates do not unduly bias estimates of smoking prevalence.47 Questions were embedded within an omnibus survey, which reduced the likelihood of underreporting of smoking status. A further strength was the frequent monthly measurements of prevalence over a long period using consistent methods, which provided the opportunity to estimate the extent and duration of relatively immediate policy effects. However, time series analysis tends to detect the more immediate and direct effects of interventions and is less able to detect longer-term priming effects or indirect effects of policies or mass media campaigns, such as the extent to which media campaigns can influence the broader social acceptability of smoking and public readiness for the eventual implementation of various tobacco policies. It also fails to provide a test of the combined overall strength of policy action in tobacco control on smoking prevalence. Instead, it seeks to identify the extent to which separate policies contribute independently to a decrease in prevalence.

Governments that have ratified the WHO Framework Convention on Tobacco Control but have yet to make progress towards policy change should recognize that achieving population-wide change in adult smoking prevalence requires significant and sustained commitment to the implementation of tobacco control policies. Our findings suggest that increased tobacco taxation, implementation of comprehensive smoke-free laws and broad reach mass media campaigns provide large and particularly rapid returns on investment. Tobacco tax increases can be used to fund key elements of comprehensive tobacco control programmes48 and the cost of mass media campaigns can be minimized by adapting effective campaigns that have been used in other countries.49,50

Acknowledgements
We thank the Roy Morgan Research Co. for providing access to survey data on monthly smoking prevalence; and Kate Purell and Vicki White for collating and scoring state tobacco policies.

Funding: This study was funded by the Australian National Health and Medical Research Council (project grant 396402; Principal Research Fellowship 1003567 to Melanie A Wakefield) and by Cancer Council Victoria.

Competing interests: None declared.

ملخص
تحليل السلسلة الزمنية لأثر سياسات مكافحة التبغ على معدل انتشار التدخين بين البالغين في أستراليا، من 2001 إلى 2011

الغرض تحديد أثر سياسات مكافحة التبغ واحترام وسائل الإعلام بالنظر لزيادة الضرائب على التبغ وتغيير قوانين التدخين وزيادة تعرض السكان الشهري حملات وسائل الإعلام المنفردة الخاصة بمكافحة التبغ والشركة الصناعية. تتعلق الدراسة عن الأدلة بعدائل التبغ، باستخدام نقاط الفصل الإجماعية، وحصص التدخين بالتدخين الشهري والتبويض والسيكيكولين والكاريكتيون. ووضع رسوم التحذيرات الصحية على عناصر التغطية المضافة على الحكيمات الصغيرة. وتم الحصول على البيانات لحساب متوسط معدل الانتشار بين البالغين في أستراليا. acessed 2011 (العنوان: تحليل السلسلة الزمنية لأثر سياسات مكافحة التبغ على معدل انتشار التدخين بين البالغين في أستراليا، من 2001 إلى 2011)

YouTube 2011 يرجع بشكل مستقل إلى قوانين منع التدخين القوية وزيادات السجائر. وتم استخدام نماذج المتوسطة الفعلية المتوازنة (ARIMA) للدراسة تأثير هذه التدخلات على معدل انتشار التدخين.

النتيجة بلغ متوسط معدل انتشار التدخين في فترة الدراسة 19.0% (التغير الإحصائي: 2.0%) باستخدام مشاهدات من 23.6% في (يناير/ كانون الثاني 2001) إلى 17.3% (في حزيران/ يوليو 2011). وأظهر أن متوسط نحو 76% من الأنتفاخ في معدل انتشار التدخين في الفترة من شباط/ فبراير 2002 إلى حزيران/يونيو 2011.


tobacco control policies and smoking prevalence in Australia

Research

Melanie A Wakefield et al.
Análisis de series temporales del impacto de las políticas de control del tabaco sobre la prevalencia del tabaquismo entre las personas adultas en Australia, 2001-2011

**Objetivo** Determinar el impacto de las estrategias de control del tabaco y de las campañas en los medios de comunicación sobre la prevalencia del tabaquismo en los adultos australianos.

**Métodos** Entre enero de 2001 y junio de 2011 se recopilaron datos para calcular la prevalencia mensual media del tabaquismo a través de entrevistas estructuradas a sujetos adultos de 18 o más años de edad de las cinco ciudades más grandes de Australia seleccionados aleatoriamente (promedio de personas entrevistadas mensualmente: 2375). La influencia en la prevalencia del tabaquismo se calculó en base a un aumento de los impuestos del tabaco, el fortalecimiento de las leyes antitabaco, una exposición mensual mayor de la población a campañas televisadas dirigidas a controlar el tabaco en los medios de comunicación y la publicidad de una compañía farmacéutica de una terapia de sustitución de nicotina (TSN) por medio de puntos de audiencia bruta, ventas mensuales de TSN, buropción y vareniclina, así como la introducción de advertencias gráficas sobre la salud en los paquetes de cigarrillos. Se emplearon modelos autorregresivos integrados de media móvil (ARIMA) para examinar la influencia de dichas intervenciones en la prevalencia del tabaquismo.

**Resultados** La prevalencia media del tabaquismo en el periodo de estudio fue del 19.9% (desviación estándar: 2.0%), con una caída del 23.6% (en enero de 2001) al 17.3% (en junio de 2011). El modelo mejor ajustado mostró que las leyes antitabaco más estrictas, el aumento del precio del tabaco y una mayor exposición a las campañas en los medios de comunicación explicaron de forma independiente el 76% de la disminución de la prevalencia del tabaquismo entre febrero de 2002 y junio de 2011.

**Conclusión** El aumento de los impuestos sobre el tabaco, leyes antitabaco más amplias y una mayor inversión en campañas en los medios de comunicación desempeñaron un papel fundamental en la reducción de la prevalencia del tabaquismo entre las personas adultas de Australia entre 2001 y 2011.

**References**
3. Hill D. Why we should tackle adult smoking first. Tob Control. 1999;8:333-5. doi: http://dx.doi.org/10.1136/tc.8.3.333 PMID: 10599580.
Tobacco control policies and smoking prevalence in Australia

Melanie A Wakefield et al.

Research


