DRAFT APPROACH FOR THE PREVENTION AND MANAGEMENT OF CONFLICTS OF INTEREST IN THE POLICY DEVELOPMENT AND IMPLEMENTATION OF NUTRITION PROGRAMMES AT COUNTRY LEVEL

DECISION-MAKING PROCESS AND TOOL

1. MANAGEMENT OF CONFLICTS OF INTEREST FOR PUBLIC OFFICIALS

According to databases from the World Bank (WB) and the Organization for Economic Cooperation and Development (OECD), most governments have laws and procedures in place addressing conflicts of interest (COI) for staff members (WB, 2012; OECD, 2015a). The following tables provide an overview of preventive and management measures that governments should ideally, adopt when addressing internal COI for their public officials. Some of these measures would be more relevant for COI related to the officials personal situation; others for COI resulting from influence by an external individual or institution; others for both.

a) Preventive measures

<table>
<thead>
<tr>
<th>Measure</th>
<th>Description</th>
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</thead>
<tbody>
<tr>
<td>Training and capacity-building of staff</td>
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<tr>
<td>Rules on the hiring of spouses and other family members</td>
<td></td>
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<tr>
<td>Rules on the acceptance of gifts, decorations and honours</td>
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</tr>
<tr>
<td>Pre and post-employment obligations</td>
<td>pre-employment measures may include inquiring about the prospective staff member’s previous occupations. Post-employment engagements may be addressed, as some countries have done, by legally requiring a “cooling off period” that restricts certain activities of staff members leaving the public sector (OECD, 2015a). Post-employment obligations include that of confidentiality regarding information that staff members knew because of their previous employment. Such information must not be disclosed, nor used for personal advantage (WHO, 2017a)</td>
</tr>
<tr>
<td>Transparency and integrity in lobbying</td>
<td>governments can set up legal requirements for lobbyists to disclose information through a register (OECD, 2015a). Some countries have also regulated the process by establishing rules or standard of conduct that clarify the expected behaviour of staff members during the lobbying process (OECD, 2015a)</td>
</tr>
<tr>
<td>Fair and transparent procurement</td>
<td></td>
</tr>
<tr>
<td>Disclosure of interests that may affect the capacity of public officials to serve independently</td>
<td></td>
</tr>
<tr>
<td>Whistleblowing protection against retaliation</td>
<td>policies to protect whistle-blowers</td>
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</table>
from retaliation should apply to all staff members who report misconduct to the authorities in good faith (WHO, 2017a).

b) Management measures

- **Divestment or liquidation of the interest**
- **Recusal of public officials from functions where they have a COI**: when a COI is limited in scope and not likely to affect the staff member often, it can be managed through recusal from the specific role where the official has a COI (OECD, 2003b). For instance, if an official received a job offer from a company and has not yet rejected it, he or she should not participate in decision-making that affects the firm. Moreover, his or her functions related to the company’s activities or interests may be performed by another official and information related to the company may not be shared with the staff member (WHO, 2016a)

- **Re-organization of public officials’ responsibilities and official tasks, including transfer if necessary**: when recusal is not appropriate because of the nature of the COI, countries may consider re-arranging the functions of the staff member. For instance, they may decide to move the public official to a different department if they deem that this would suffice to eliminate the COI (OECD, 2003b)

- **Resignation**: when the COI cannot be managed and is incompatible with public service the staff member should resign from his or her position (OECD, 2003b)

- **Set up mechanisms to enforce COI policies**: these can include sanctions in the form of fines, delays in promotion or even dismissal. As part of the enforcement system, countries could entrust an independent unit or expert with the task of reviewing COI policies (WHO, 2016a)

- **Set up mechanisms to assist public officials to manage COI**: alongside sanctions there could also be a non-punitive system to help officials facing difficulties in addressing COI. For complex problems, States may consider a system of counselling, whereby trained individuals give advice to public officials on how to handle COI. The meetings could result in a written document, which would be transparent, accountable and easy to monitor. This counselling service could be given by an independent unit or expert entrusted with the task of reviewing COI policies (Adams, 2016);

- **Monitoring**: the monitoring process should be periodic and performed by an independent body.
2. **COI PREVENTION AND MANAGEMENT FOR NON-STATE ACTORS AND INDIVIDUALS**

The aim of the following section is to provide an example of a step-by-step decision-making process that may assist governments in preventing, identifying and managing COI when engaging with non-State actors and individuals. The process consists of six steps, each followed by an assessment by the national authority. The process covers all stages of engagement, from the decision to consider an engagement proposal to the communication phase, where engagement activities and outcomes are shared with relevant audiences.

Governments may decide, at their discretion, to follow the process, completely or partially, if they consider it beneficial. In the latter case, they may choose to look at specific steps of the process, where they deem that guidance is most needed. Therefore, this proposal may be adapted at the national level according to the national legal framework and the country context. The six steps are presented below in Figure 1 while more detailed guidance will be given throughout the tool.
Figure 1: Proposed decision-making tree

**STEP 1: Rationale for engagement**
Is the public health nutrition goal clear?

Yes → Proceed

**STEP 2: Profiling, due diligence and risk assessment**
What is the risk's profile of the external actor and engagement?

Low Risk

Proceed

High Risk

Mixed Risk

Proceed

**STEP 3: Balancing risks and benefits**
What is the outcome of the risk and benefit analysis of the engagement?

Risk ≥ Benefit

Proceed

Risk < Benefit

**STEP 4: Risk management**
Have the risks been managed based on mitigation measures, TORs and work plan?

Yes → Proceed

Satisfactory evaluation - Consider to continue the engagement

Unsatisfactory Evaluation - Consider to disengage

**STEP 5: M&E and accountability**
Has the engagement achieved public health nutrition goals? Will the engagement continue or stop?

**STEP 6: Transparency and communication**
Have the engagement activities and outcomes been communicated to relevant audiences?
STEP 1: RATIONALE FOR ENGAGEMENT
Clarify the public health nutrition goal

Purpose
The government might start interacting with an external actor because the external actor has approached the government with an engagement proposal or because it has identified a potentially suitable external actor based on previous experience, a call for bid or a stakeholder mapping exercise. In either case, the government should ask the external actor to formally submit an engagement proposal. The formal submission might contain an acceptance by the external actor of the engagement review process.

The scope, objectives and expected outcomes of the proposed engagement should be clearly defined before the first interaction with the non-State actor or individual. It is crucial that the engagement with an external actor is initiated only if it will help advance nutrition public health goals, i.e. contribute to achieving nutrition targets and diet related NCDs targets.

The following steps are suggested:

a) Clarify and summarize the scope, objectives and expected outcomes of the engagement.
b) Explain how the engagement addresses a priority for the government. The engagement should be aligned with the government’s agenda, programme of work or normative priority setting. This is an important step since there is a risk that the engagement may shape the government’s agenda (e.g. by offering funds to work on a specific activity) or divert the government from its priorities (e.g. if it pulls out resources from priority projects).
STEP 2: PROFILING, DUE DILIGENCE AND RISK ASSESSMENT
Have a clear understanding of the risk profile of the external actor and the engagement

Purpose
Due diligence refers to the actions taken by the national authority to gather and verify relevant information on an external actor and to reach a clear understanding of its profile. The Due Diligence and Risk assessment steps may assist governments in characterizing whether the proposed engagement is high, mixed or low risk. The national authority may perform a series of tasks, such as:

Task 1: Perform a background check and assess the external actor’s profile against the exclusionary criteria
Before the first interaction with the non-State actor or individual, the national authority may consider performing a background check in order to have a preview of the interlocutor’s profile. The search may start, for instance, with the institution’s website (e.g. “About us”, “Our mission” and “Members of board”) or individual’s CV, followed by an internet search with regards to the actor’s main activities and positions statements. The national authority may also check any history of the actor’s engagement with the government, if available.

Following the background check, the national authority should consider a set of exclusionary criteria, which may help determine whether the external actor is eligible for a potential engagement. If any of these criteria apply, the national authority should consider not going ahead with the engagement. The exclusionary criteria that the national authority may want to take into account are listed in Table 1 below.

Table 1: Exclusionary criteria

<table>
<thead>
<tr>
<th>Exclusionary criteria</th>
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<tbody>
<tr>
<td>The external actor is a tobacco or arms industry or a not-for-profit entity not at arm’s length from these industries.</td>
</tr>
<tr>
<td>The external actor does not respect international human rights, such as the right to health or the right to food.</td>
</tr>
<tr>
<td>The external actor has violated nutrition-related international, national or regional laws, agreements or norms (e.g. violator of the International Code of Marketing of Breast-milk Substitutes).</td>
</tr>
<tr>
<td>The private sector entity or not-for-profit entity not at arm’s length from the latter (or any individual representing them) aim to participate* in policy development (including agenda setting, policy formulation and decision-making) or contribute (in-kind or financially) to activities related to government normative work or public officials’</td>
</tr>
</tbody>
</table>
salaries.

*Public consultations are allowed.

Task 2: Collect in-depth information about the individual or non-State actor
In addition to the information already gathered through the background check in Task 1, a more detailed search may be performed. Relevant information may be collected through a questionnaire.

- See ANNEX: Example of a due diligence questionnaire for institutions and individuals for disclosure of information (STEP2-Task2).

Task 3: Categorize the non-State actor or individual
1. Private sector entities;
2. Non-governmental organizations;
3. Philanthropic foundations;
4. Academic institutions;
5. Individuals belonging to the above-mentioned categories of external institutions;
6. Individuals acting in their individual capacity.

For the purpose of this document, the above-mentioned external actors may be categorized into **private sector** or **not-for-profit sector**.

- See Appendix Table 1 (STEP2-Task3): Example of how to categorize external actors.

Task 4: Characterize the individual or non-State actor’s risk profile
This categorization can be applied to individuals, private sector entities or not-for-profit sector entities. The national authority may assess the risk profile of the non-State actor or individual by considering the following indicators, which may assist governments in the task. For each indicator, risks may be high or low.

- **Indicator 1- Alignment with public health nutrition goals**: Alignment with nutrition goals is based on whether the external actor products, policies and practices are in line with government public health nutrition policies. The national authority may consider checking all three.

- See Appendix Table 2: Example of how to categorize aligned and non-aligned external actors (STEP2-Task4).
• **Indicator 2- Commercial interests with the topic (or field):** Commercial interests are interests that the external institution or individual has with regards to the topic of the engagement.

• **Indicator 3- other interests with the topic (or field):** Other secondary interests are interests other than commercial ones, such as reputational interests.

As a general rule, the highest risk of undue influence towards nutrition public health goals is the one generated by non-aligned commercial interests.¹

➢ See Appendix Table 3: Examples of high risk and low risk indicators of the external actor’s risk profile (STEP2-Task4).

**Task 5: Characterize the engagement’s risk profile**

This categorization can be applied to all engagements, whether with non-State actors or individuals. The national authority may assess the risk profile of the engagement by considering the following indicators, which may assist governments in the task. For each indicator, risks may be high or low.

• **Indicator 4- Purpose of engagement:**

To assess the purpose of engagement the national authority has to describe the phase of the policy cycle and activity in the policy phase. The potential for occurrence of COI varies for each of three: (i) policy development ii) policy implementation iii) policy monitoring and evaluation.

The activity performed by the external actor is necessary to assess whether the role of the non-State actor or individual is appropriate for the specific topic addressed in the engagement.

➢ For the analysis of this indicator please refer to the section principle on Appropriateness of role (or activity) of the introductory paper.

• **Indicator 5- Forms of engagement:** Forms of engagement are means or channels to shape the purpose of formalized engagements. The same formal engagement can be established through different forms, described as follows:

a) **Charitable** form (e.g. acceptance of donation);

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¹ See Introductory paper, section 5.
b) **Transactional** form (e.g. public-private partnership or sponsorship);

c) **Transformational** form (e.g. multi-stakeholder platforms).

For the analysis of this indicator please refer to the principle of *Government leadership in all settings, including multi-stakeholder initiatives* of the introductory paper.

- **Indicator 6 - Financial contribution**: Financial contribution relates to the acceptance of a certain amount of resources (either financial or in-kind) from the non-State actor or individual for a certain period of time.

- **Indicator 7 - Endorsement of a product or brand**: Endorsement of a product or brand helps the national authority to assess whether the engagement could promote a product and/or brand that leads to unhealthy diet, whether the external institution or individual may be benefiting from this engagement to whitewash its image, or whether the endorsement is creating a competitive advantage with regards to other brands.

  ➢ See Appendix Table 4: Examples of high risk and low risk indicators for the engagement risk profile (STEP2-Task5).

**Task 6: Combine the external actor and the engagement risk profiles in the risk-based matrix**

Based on the overall assessment of indicators, a matrix may be constructed, setting engagement categories against external actors’ categories. As a result, three typologies of risk-based categories may be identified: Category A (high risks in both external actors and engagement categories), Category B (combination of high and low risks), Category C (low risks in both external actors and engagement categories). Table 1 below sets out some possible guidance that the national authority may want to consider. Ideally, it is recommended that the risk assessment is not conducted by an individual or group that would be directly involved in the relationship with the external actor.

**Table 1 - Matrix combining the risks of the external actor and the engagement**

<table>
<thead>
<tr>
<th>Engagement risk profile</th>
<th>External actor risk profile</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>High risk</td>
</tr>
<tr>
<td>High risk</td>
<td>Category A: Combination of High/High Should not engage</td>
</tr>
<tr>
<td>Low risk</td>
<td>Category B: Combination of High/Low May go to STEP 3: Balancing Risks/Benefits</td>
</tr>
</tbody>
</table>
**STEP 3: BALANCING RISKS AND BENEFITS**

Analyze the risks and benefits of the proposed engagement based on impacts

**Purpose**

In the third step of the decision-making process, the national authority may consider to balance risks against benefits, taking into account the results of the due diligence and risk assessment conducted in Step 2. Balancing risks against benefits may involve analysing indicators in order to assess the potential positive or negative impact of the engagement, depending on:

- Three “reputation, independence and integrity impacts”: 1) impact on reputation, 2) impact on independence, 3) impact on integrity; and
- Three “public health impacts”: 1) impact on the nutrition intervention effectiveness, 2) impact on future or parallel nutrition interventions’ effectiveness, 3) and impact on policy coherence and the whole-of-government approaches in relation to other policy areas, such as the prevention of NCDs and the Sustainable Development Goals (SDGs).

**Task 1: Identify benefits**

The potential benefits of engagement (high or low) could be considered, using the same indicators proposed in step 2. Government’s engagement with non-State actor and individuals can bring benefits to public health and to the institution itself in the fulfilment of its principles and objectives. Benefits arising from such engagement can include:

(a) the additional resources non-State actor or individual can contribute to government’s work;

(b) the influence that the government can have on non-State actor or individual to enhance their impact on public health or to influence the social, economic and environmental determinants of health;

(c) the influence that the government can have on non-State actor or individual’ compliance with government ‘s policies, norms and standards;

(d) the wider dissemination of and adherence by non-State actor or individual to government’s policies, norms and standards.

Benefits can be categorized as high or low depending on the nature and magnitude of the advantage obtained. For instance, with regards to Indicator 5, financial contribution, a low benefit would be a modest financial gain whilst an high benefit would be a contribution that allows the government to expand significantly its programme in a previously underfunded area.

- See Appendix Table 5: Examples of benefits( STEP 3- Task 1).

**Task 2: Impacts and balancing test**
At this stage, the national authority may consider to assess the consequences of engagement on the six potential impacts:

- **“Reputation, independence and integrity impacts”**: For the purpose of this document, impacts on the government’s reputation, independence and integrity relate to the core identity of the government. They also affect how the government is perceived. These three impacts are important to preserve and damage to one of these aspects is generally hard to recover. These impacts are presented in Table 1.

- **“Public health impacts”**: For the purpose of this document, impacts on the nutrition intervention’s effectiveness or on future or parallel nutrition interventions’ effectiveness and impact on policy coherence and the whole-of-government approaches in relation to other policy areas, such as the prevention of NCDs and the SDGs are called “public health impacts”. These impacts are presented in Table 2.

### Table 2- Description of impacts

<table>
<thead>
<tr>
<th>Impact 1: Impact on reputation</th>
<th>Impact 2: Impact on independence</th>
</tr>
</thead>
<tbody>
<tr>
<td>For the purpose of this document, reputation is understood to mean the general opinion or judgement that people hold about public institutions. The reputation of governmental institutions is closely related to public trust.</td>
<td>For the purpose of this document, there is a negative impact on independence (high risks) when external actors are able to affect the general direction of the institution. This is particularly likely to happen when external actors provide significant funding for activities related to decision-making processes. Lack of independence also affects reputation and integrity.</td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
</tbody>
</table>
**Impact 3: Impact on integrity**

For the purpose of this document, integrity is understood to mean “consistency among what an institution does (its practices), what the institution says it does (its mission) and what it is obligated to do (what one might call its purpose)”\(^2\). For instance, there would be a lack of integrity if the government, as a result of the engagement, were to take steps that undermine its mission and purpose of protecting public health. Lack of integrity also affects reputation.

Integrity can be affected (positively or negatively) by:

- (a) Alignment with public health nutrition goals (Indicator 1)
- (b) Characteristics of the external actor, including the presence of a commercial interest and/or other interests (Indicator 2)
- (c) Characteristics of the engagement, including its purpose and form, the nature of its funding and whether it could be characterized as an endorsement of the external actor’s products or brand (Indicators 3, 4, 5 and 6).

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**Impact 4: Impact on the nutrition intervention effectiveness.**

Impact on the nutrition intervention effectiveness is understood in terms of, the impact of the engagement on coverage of an intervention, quality of services, function of public service and food supply or environment.

This impact can be affected (positively or negatively) by:

- (a) Alignment with public health nutrition goals (Indicator 1)
- (b) Characteristics of the external actor, including the presence of a commercial interest and/or other interests (Indicator 2)
- (c) Characteristics of the engagement, including its purpose and form, the nature of its funding and whether it could be characterized as an endorsement of the external actor’s products or brand (Indicators 3, 4, 5 and 6).

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**Impact 5: Impact on future or parallel nutrition interventions’ effectiveness**

Impact on future and parallel nutrition interventions is understood in terms of, the impact of engagement on coverage, quality of services, function of public service and food supply or environment of future or parallel nutrition interventions.

This impact can be affected (positively or negatively) by:

- (a) Alignment with public health nutrition goals (Indicator 1)
- (b) Characteristics of the external actor, including the presence of a commercial interest and/or other interests (Indicator 2)
- (c) Characteristics of the engagement, including its purpose and form, the nature of its funding and whether it could be characterized as an endorsement of the external actor’s products or brand (Indicators 3, 4, 5 and 6).

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**Impact 6: Impact on other policy areas**

For the purpose of this document, there is a negative impact (high risk) when the engagement has the potential to undermine or jeopardize other policy areas, including prevention of NCDs or SDGs goals and targets, for instance as set by the relevant authorities at

This impact can be assessed by contacting the government focal point on NCDs or SDGs or through other coordination practices as presented through the principle on *Policy coherence and whole-of-government approaches* of the Introductory paper.

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For each impact, the national authority may consider pulling together all the relevant indicators and performing a risk/benefit qualitative assessment that may be used to guide the final decision. However, the national authority may also choose to either include indicators that are not mentioned or to exclude some that are mentioned if it is deemed appropriate. This should be done by taking into account the circumstances specific to the intervention and/or to the national context as well as the information collected in the previous stage of the process.

Risks and benefits may then be analysed in the **balancing test**. The aim of the test is to carry out a qualitative assessment and reach a conclusion. The decision can be based on the combinations found in the categorization of risks and benefits but does not necessarily need to be a sum of them. Ultimately, the national authority needs to decide whether, in the impact under consideration, the benefits outweigh the risks (**Benefits > Risks**), they are equal to the risks (**Benefits = Risks**) or they fall behind the risks (**Benefits < Risks**).
Table 2: Balancing test

<table>
<thead>
<tr>
<th>Indicators</th>
<th>Benefits</th>
<th>Risks</th>
<th>Impacts to consider</th>
<th>Possible Combinations</th>
</tr>
</thead>
</table>
| **Indicator 1**  
Alignment with public health nutrition goals | High or Low | High or Low | Three “reputation, independence, integrity impacts”:  
1) impact on reputation,  
2) impact on independence,  
3) impact on integrity; | Benefits (Low)/ Risks (Low)  
Benefits (High) /Risks (High)  
**Benefits=Risks** |
| **Indicator 2**  
Commercial interests in the topic | High or Low | High or Low | Three “public health impacts”:  
1) impact on the nutrition intervention effectiveness;  
2) impact on future or parallel nutrition intervention effectiveness;  
3) impact on policy coherence and whole of government approach in relation to other policy areas. | Benefits (High)/ Risks (Low)  
**Benefits>Risks** |
| **Indicator 3**  
Other interests in the topic | High or Low | High or Low |  | Benefits (Low)/ Risks (High)  
**Risks>Benefits** |
| **Indicator 4**  
Purpose of Engagement (Phase of the policy cycle + Activity performed by the external actor) | High or Low | High or Low |  |  |
| **Indicator 5**  
Forms of engagement | High or Low | High or Low |  |  |
| **Indicator 6**  
Financial contribution | High or Low | High or Low |  |  |
| **Indicator 7**  
Endorsement of a product or brand | High or Low | High or Low |  |  |
Task 3: Final decision on engagement

The final decision about engagement may be taken by considering the conclusions reached in the balancing test. As a possible guideline that the national authority may choose to consider in its decision, the following criteria are proposed:

- The final decision should not be taken by an individual or group that would be directly involved in the relationship with the external actor.
- For the government to decide to proceed with engagement, the overall benefits related to the six impacts should be significant and clearly outweigh the risks (Benefits > Risks).
- When there are some risks and low benefits (Risks > Benefits or Risks = Benefits), it may not be worth the effort of the government (in terms of time and resources) to enter into engagement.
- Reputation, independence, integrity impacts should be given due consideration as they may have a long-lasting effect on the credibility of the institution.
STEP 4: RISK MANAGEMENT
Manage the risks based on mitigation measures and develop a formal engagement agreement

Purpose
Based on the risks identified, the national authority may apply the appropriate management measures in order to safeguard as much as possible the engagement from COI. The goal is to confine activities to safe areas of engagement. At this step, two actions could be taken:

1- adequate mitigation measures may be put in place based on the risks previously identified;
2- clear terms of reference and work plan may be developed to ensure the effective performance of the external actor. This step will also be helpful in the performance of the monitoring and evaluation phase.

Task 1: Put in place adequate mitigation measures of the COI related risks identified
Whether the engagement was considered as “medium risk” or “low risk”, this step considers all COI risks to be addressed. In principle, risks related to the external actor cannot be changed since they are specific to the nature of the actor. Nevertheless, the risk profile of the external actor (high or low) may be indicative of the level of safety of the mitigation measures that are required. Higher caution should be put on external actors that are not aligned with public health or nutrition goals.

➢ See Appendix Table 6: Examples of mitigation measures (STEP4- Task 1 )

Task 2: Check if there are available resources to implement the mitigation measures and monitor the engagement
Upon identification of the mitigation measures required, the national authority may consider re-assessing whether the government would have the available resources to put these appropriate measures in place (e.g. expertise, staff and time). If this is the case, the national authority would present to the external actor the conditions in which the engagement will take place, in order to protect the government from COI.

Task 3: Develop terms of reference and a work plan
If the government has the capacity to proceed with the engagement, the national authority may decide to develop terms of reference (TORs) and a work plan related to the achievement of the agreed nutrition goals. This may be done by keeping in mind the risk profile of the external actor as well as the risks related to the engagement.
See Appendix Table 7: Examples of entry into engagement measures with TORs and work plan (STEP4- Task 3)

**STEP 5: MONITORING AND EVALUATION AND ACCOUNTABILITY**
Ensure that the engagement has achieved the public health nutrition goals and decide to continue or disengage

**Purpose**
The national authority may consider using an accountability lens to guide how the government engages with external actors and view their progress toward the achievement of nutrition and public health goals. Accountability is a systematic process illustrated in Figure 1 that involves four steps. These steps include: **taking account** (assessment, which involves transparency, monitoring and evaluation); **sharing the account** (communication); **holding to account** (enforcement); and **responding to the account** (system improvements), and they are important to help the government and its representatives identify and manage COI related to nutrition policies and programmes. The national authority is recommended to have an independent monitoring process with clear objectives, a governance process, performance standards, indicators or metrics to which the external actors should adhere to; and a process for reporting the results. Each step is described below.

**Task 1: Taking the Account (Monitoring and evaluation)**
This task involves collecting, reviewing, verifying, monitoring and evaluating meaningful data and evidence to establish benchmarks and analyse external actors’ compliance with implementing policies and programmes. Monitoring and evaluation (M&E) are an important first step within a four-step accountability process to determine progress made toward goals, objectives and performance metrics. It is also important to determine how effectively policies and programmes are implemented as planned and achieve the desired outcomes. Representation of civil society groups and institutions, ensuring protection for whistle-blowers, engaging with independent consumer groups in the policy process, and registering lobbyists would also help to prevent and manage or mitigate COI. The national authority would also have to establish clear reporting expectations and a time frame for achieving goals and objectives, and actions to be taken if they are not achieved.

**Task 2: Sharing the Account (Communication)**
Task 2 involves communicating the results of Task 1 to all relevant actors or stakeholders through a deliberative and participatory engagement process. This step is important to encourage and ensure transparency and understanding among all actors who may hold
different views and positions on the relevant nutrition or public health issue; to foster shared learning among these diverse groups; to develop a timeline for action; and to inform the actions taken at accountability Tasks 3 and 4.

**Task 3: Holding to Account (Recognition and enforcement)**

Task 3 involves appraising the goals and objectives (Task 1) and obtaining input from other stakeholders (Task 2) to recognize the achievements of external actors. The independent process may also use several different levers for change, such as incentives or disincentives, enforcement of existing policies, regulations or laws to influence the practices and behaviours of actors toward established outcomes.

**Task 4: Responding to the Account (Systemic and structural improvements)**

Task 4 involves the government and other external actors taking remedial actions to improve their performance and strengthen accountability structures where there are observed weaknesses. This task involves monitoring the fidelity of implementing policies and programmes, and the effectiveness of using various approaches or levers to hold external actors to account. This step may also involve building strong internal and external approaches to track the performance of external actors. In this regard, step five is closely related to step four, because if the outcome of M&E suggests that there are weaknesses in the mitigation measures, the national authorities may reconsider their approach related to mitigation measures as well as whether to continue the engagement or disengage.

**Figure 1: Accountability Framework**

![Accountability Framework](image-url)
**STEP 6: TRANSPARENCY AND COMMUNICATION**

Communicate the engagement activities and outcomes to relevant audiences

**Purpose**
Governments are encouraged to be transparent and ready to communicate about any engagement they enter into. To that end, the following principles can be considered:

- **Openness** which is crucial to integrity and reputation;
- **Transparency** which is closely linked to openness and is equally important in building trust and credibility, including transparent decision-making.
- **Responsiveness/timeliness**. Communicating in a timely and accurate manner, even when all the facts are not known will, in the long-term, contribute to ensuring that the source of information is seen as credible and trustworthy.

**Task 1: Communicate the rationale for engagement or non-engagement**
At the end of the decision-making process, whether the national authority has decided to enter or not to enter into engagement, it should communicate on the decision to engage, the COI identified and the mitigation measures adopted for this engagement. This could be done, for instance, through a note for the record of the final conclusion, listing the intermediary conclusions of the steps followed.

**Task 2: Communicate the engagement activities and outcomes**
In cases where the national authority has decided to engage with the external actor, the engagement activities and outcomes are to be communicated in a transparent manner to relevant audiences. Examples of possible measures that the national authority may consider are sharing the minutes of meetings, listing experts that are part of advisory committees and other activities.

This communication can be done through the following channels: Media relations; websites; printed publications; digital publications; meetings and workshops; public consultations; partner/stakeholder networks.

- See Appendix Table 8: Examples of practices that can enhance transparency in the process of engagement (STEP6- Task2 2).
Appendix

Table 1: Example of how to categorize external actors (STEP 2- Task 3)

External actors may be categorized into **private sector** or **not-for-profit sector** based on the following proposed characteristics (non-exhaustive list):

a) Structure;
b) Legal status;
c) Mission, goals and objectives;
d) Governance (e.g. board members);
e) Financial sources;
f) At arm’s length from another entity.

**At arm’s length:** A screening exercise should be done to distinguish those external actors that are at arm’s length from other entities. In the screening carried out to identify entities not at arm’s length, factors that the national authority can consider include (non-exhaustive list):

a) The governance structure of the entity (e.g. majority of its members or chair of the board from a commercial entity);
b) Financial or in-kind contributions that the entity or individual received from other entities with a commercial interest;
c) Pre-employment situation for individuals;
d) Any affiliation which has the potential to render the entity or individual dependent or clearly influenced, or clearly reasonably perceived to be influenced, in its decisions and work by another entity.
Table 2: Example of how to categorize aligned and non-aligned external actors (STEP 2- Task 4)

<table>
<thead>
<tr>
<th>For institutions:</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Products</strong></td>
<td>a) <strong>How do you assess non-alignment of products?</strong>&lt;br&gt;Non-aligned products are products for which national dietary guidelines recommend a reduction. If one of the products produced or manufactured is not aligned, the actor is not aligned. This product assessment can be done through e.g. nutrient profiling. Nutrient profiling is the science of classifying or ranking foods based on their potential effect on preventing disease and promoting health. <strong>How do you find information on the products?</strong>&lt;br&gt;The website of the actor may have a section “our products” or “our brands” where the types of products they manufacture can be found.</td>
</tr>
</tbody>
</table>
| **Practices** | a) **How do you assess non-alignment of practices?**<br>The national authority may consider to check whether the actor promotes products or eating practices not aligned with national dietary guidelines.  
b) **How do you find information on the practices?**<br>This may be identified by accessing any media channel (tv, radio, internet, and magazines). |
| **Policies** | a) **How do you assess non-alignment of policies?**<br>The national authority may consider checking whether the policies, vision, mission, values, goals of the external actor promote products or eating practices not aligned with national dietary guidelines.  
b) **How do you find information on the policies?**<br>The national authority may consider checking the external actor annual reviews, annual reports, CEO speeches, letters to shareholders or any other document where their policies, vision, mission, values, goals, and objectives can be found. This type of information is mostly available online or on the website of the external actor. |

For individuals, any relevant information may be obtained from a “Questionnaire for non-State actors” that requests information on position statements, investments, intellectual property rights.
### Table 3: Examples of high risk and low risk indicators of the external actor’s risk profile (STEP 2 – Task 4)

<table>
<thead>
<tr>
<th>Indicators</th>
<th>Examples of High Risk</th>
<th>Examples of Low Risk</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Indicator 1</strong>&lt;br&gt;Alignment with public health nutrition goals</td>
<td>The external actor manufactures or promotes (sale or distribution) products not aligned to national dietary guidelines (e.g. foods high in fat, sugar and/or sodium, sugar sweetened beverages)</td>
<td>The external actor manufactures or promotes (sale or distribution) products aligned to national dietary guidelines (e.g. local farmers producing fruits and vegetables). The engagement has a lower risk when the external actor has no direct connection with nutrition but has a high interest to promote healthy diet (e.g. health insurance companies).</td>
</tr>
<tr>
<td><strong>Indicator 2</strong>&lt;br&gt;Commercial interest in the topic of the engagement</td>
<td>The external actor has a commercial interest in the topic of the engagement regardless of whether it is aligned or not aligned with nutrition goals (e.g. whether it sells fruits or sugar-sweetened beverages).</td>
<td>The external actor has no commercial interest. The risk is even lower when the external actor comes from a sector that is not directly linked to the topic of the engagement and has no interest in the promotion of nutrition products or practices (e.g. solar energy company).</td>
</tr>
<tr>
<td><strong>Indicator 3</strong>&lt;br&gt;Other interests in the topic of the engagement</td>
<td>Other interests that are high risk can be financial (e.g. investments, intellectual property) or reputational.</td>
<td>Other interests that are low risk can be linked to personal promotion (e.g. an expert who wants to have international recognition for his or her research).</td>
</tr>
</tbody>
</table>
Table 4: Examples of high risk and low risk indicators for the engagement risk profile (STEP 2 – Task 5)

<table>
<thead>
<tr>
<th>Indicators</th>
<th>Examples of High Risk</th>
<th>Examples of Low Risk</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Indicator 4</strong>&lt;br&gt;Purpose of engagement&lt;br&gt;(Phase of the policy cycle + Activity performed by the external actor)</td>
<td>Engagements with external actors that occur at the policy development and M&amp;E phase of the policy cycle are at higher risk.</td>
<td>Engagements in the policy implementation phase have a lower risk than those in the two other phases of the policy cycle. Nevertheless, the role or activity performed by the external actor may be checked by applying the principle of Appropriateness of Role based on the topic of engagement (see introductory paper).</td>
</tr>
<tr>
<td></td>
<td>Examples of inappropriate activities/roles given to a private sector entity (or a not-for-profit entity NOT “at arm’s length) that has a commercial interest in the outcomes of these projects:&lt;br&gt;• Health promotion and communication campaigns (e.g. information leaflets and posters);&lt;br&gt;• Diet and nutrition education in formal and informal venues (e.g. building cooking skills);&lt;br&gt;• Developing recommendations, guidelines, advice, and strategies for government and industry;</td>
<td>Examples of appropriate activities/roles given to a not-for-profit entity at arm’s length from any other entity:&lt;br&gt;• Communicating information on food products (e.g. nutrition labelling and healthy food logos);&lt;br&gt;• Controlling advertising and marketing of food products (e.g. advertising codes on marketing);&lt;br&gt;Example of appropriate activities/roles given to an aligned private sector entity:&lt;br&gt;• Increasing or decreasing access to food products (e.g. fruits and vegetables, vending machines);&lt;br&gt;Example of appropriate activities/roles given to a non-aligned private sector entity are:&lt;br&gt;• Developing or reformulating food products (e.g. reducing sodium, TFA);</td>
</tr>
<tr>
<td></td>
<td>Forms of engagement where management of COI is more complex are those that have the following characteristics:&lt;br&gt;• Informal governance structure;&lt;br&gt;• Horizontal relationship which puts the government and external actors at the same level;&lt;br&gt;• Decision-making power shared amongst the government and external actors;&lt;br&gt;• Open and non-binding discussions;&lt;br&gt;• Mutual accountability;&lt;br&gt;• Broad scope of activity;</td>
<td>Forms of engagement where management of COI is easier are those that have the following characteristics:&lt;br&gt;• Institutionalized and formal governance structure;&lt;br&gt;• Vertical top down relationship which puts the government in a leadership position with regards to external actors;&lt;br&gt;• government’s decision-making power;&lt;br&gt;• Binding arrangements with clear and time-bound activities and outputs;&lt;br&gt;• One way accountability;</td>
</tr>
</tbody>
</table>
Indicator 5  
**Forms of engagement**

- Intensive level of interaction;
- Low visibility/transparency of the discussions and outcomes of engagement;
- Multi-dimensional;
- Roles, activities and positions between different actors are not distinguished.

The above mentioned characteristics are present in transformational and transactional forms of engagement.

Strong government leadership, advanced knowledge and resources for the management of COI are needed for such forms of engagement.

Although not part of the “formalized engagements”, informal interactions between policy-makers and external individuals are challenging in terms of COI management due to their informal, unplanned and ad hoc nature. Staff member should also be trained in protecting themselves from undue influence in such informal contexts.

| Indicator 6  
**Financial contribution** |  
**Examples of situations at high risk:** |
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
</tr>
</tbody>
</table>
- The contribution is used for policy development or normative work;  
- The contributor may use the results of the government’s work for commercial purposes.  
- The proportion of funding of the activity is such that the programme’s continuation (feasibility and sustainability) would become dependent on this support;  
- The proportion of funding of the activity is such that the external actor could have control over government’s decision-making and/or the outcomes of the intervention;  
- The proportion of funding contributes to the payment of salaries of public staff and to an extent that there is a risk for the government to become financially dependent on the external actor. |
|  
- Narrow scope of activity;  
- Moderate level of interaction;  
- High visibility/transparency of the discussions and outcomes of engagement;  
- Bi-dimensional;  
- Roles, activities and position between different actors are clearly defined. |

The above mentioned characteristics are present in charitable and transactional forms of engagement.

There is a low risk of financial dependency when the financial contribution is minimal and/or ad hoc for a specific project, with no long term funding.
<table>
<thead>
<tr>
<th>Indicator 7</th>
<th>Endorsement of a product or brand</th>
</tr>
</thead>
<tbody>
<tr>
<td>- the external actor requests to have the endorsement by the government of its brand, activities, products or services, ; not aligned with national dietary guidelines</td>
<td></td>
</tr>
<tr>
<td>- the external actor advertises its contribution in its promotional material to promote its image, particularly when it is associated to products not aligned with national dietary guidelines;</td>
<td></td>
</tr>
</tbody>
</table>

The proposed engagement does not aim to promote the external actor, or its activities, products or services. The acknowledgment for and the disclosure of the engagement is the minimum requested for transparency and risk communication purposes.
### Table 5: Examples of benefits (STEP 3- Task1)

<table>
<thead>
<tr>
<th>Indicators</th>
<th>Examples of benefits</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Indicator 1</strong>&lt;br&gt;Alignment with public health nutrition goals</td>
<td>The external actor manufactures and markets products aligned with national dietary guidelines; promotes practices that are recommended for healthy and sustainable diets; adopts policies that reinforce the expansion of such products and practices (e.g. local farmers producing fruits and vegetables).</td>
</tr>
<tr>
<td><strong>Indicator 2</strong>&lt;br&gt;Commercial interest in the topic or field</td>
<td>The commercial interest of the external actor may drive the implementation of an intervention at scale (e.g. food fortification).</td>
</tr>
<tr>
<td><strong>Indicator 3</strong>&lt;br&gt;Other interests in the topic of the engagement</td>
<td>The non-State actors or individual is donating funds as part of its Corporate Social Responsibility.</td>
</tr>
<tr>
<td><strong>Indicator 4</strong>&lt;br&gt;Purpose of Engagement (Phase of the policy cycle + Activity performed by the external institution or individual)</td>
<td>No other actor could do or is in a better position for doing the activities than the external actor (e.g. academic institution developing educational materials).</td>
</tr>
<tr>
<td><strong>Indicator 5</strong>&lt;br&gt;Forms of engagement</td>
<td>Multi-stakeholder dialogue between the government and non-State actors generates innovative ideas and allows them to jointly develop new approaches that create value for all.</td>
</tr>
<tr>
<td><strong>Indicator 6</strong>&lt;br&gt;Financial contribution</td>
<td>The external institution or individual is providing financial resources that can be beneficial for nutrition interventions</td>
</tr>
<tr>
<td><strong>Indicator 7</strong>&lt;br&gt;Endorsement of a product or brand</td>
<td>The endorsement of a healthy and sustainable product, without creating a competitive advantage may be beneficial to the government’s reputation.</td>
</tr>
</tbody>
</table>
Table 6: Examples of mitigation measures (STEP 4-Task 1)

<table>
<thead>
<tr>
<th>Type of activities</th>
<th>Examples of mitigation measures</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Participation of non-State actors in government meetings</strong></td>
<td><strong>Consultations</strong>: When a private sector entity is consulted on a policy matter, the government should take appropriate measures to address the risk of competitive advantage. For instance, if the government decides to consult with private sector entities about product specification (e.g. food product fortification or reformulation), it should allow all industries with a relevant interest in the product to participate on equal footing. Although representation of different actors may not necessarily balance out COI, appropriate representation of different actors both from the private sector and not-for-profit sector should be ensured, to provide the government with a wider range of views. When consultations are to involve private sector entities, the government may consider giving preference to associations of companies. <strong>Public hearings</strong>: During public hearings, external actors may share their perspectives and comments about a given government’s policy/legislation, but government’s officials do not need to act upon such views, or to engage in a debate. All external actors with a given interest in the topic of the public hearing should be allowed to participate on an equal footing. <strong>Any other type of meeting</strong>: The same standards of transparency, accountability, appropriate representation and tackling of the risk of competitive advantage should apply to any other meeting carried out by the government. Inputs received from external actors in different types of meetings should be documented and made available and accessible to the general public, as appropriate, to ensure transparency and accountability.</td>
</tr>
<tr>
<td><strong>Participation of individuals in government meetings</strong></td>
<td>All individuals should declare their interests before the meeting to all persons taking part in it. Declaration of interest need to be reported in the final written outcome of the meeting (report, publications and any other dissemination document). The “<strong>Questionnaire for non-State actors and individuals for disclosure of information</strong>”, could be used to facilitate declaration of interest. Having considered the declarations of interest, if the national authority considers that a declared interest is potentially significant it may decide to allow : <strong>Conditional Participation</strong>. The individual may be allowed to fully participate to the meeting and/or in related work. The individual’s interests will be disclosed in the meeting and in all documents reporting about it. Disclosure would be a sufficient measure only if the COI is minor. <strong>Partial exclusion</strong>. The individual may be only partially allowed to participate to the meeting and/or related work. The national authority may consider to either exclude the individual from the section of the meeting and/or related work where there is a COI, or</td>
</tr>
<tr>
<td>04 December 2017</td>
<td></td>
</tr>
</tbody>
</table>

| **Acceptance of contributions (cash or in-kind)** | All received contributions should be documented and publicly acknowledged, to ensure transparency and accountability. When a contribution is accepted, the government may consider setting out in writing the following conditions:  
- The external actor will not use the results of the funded activity for commercial purposes, nor will it publicize the fact that it has contributed to such activity for its brand promotion;  
- The acceptance of the contribution does not grant in any way preferential treatment to the donor. It does not entail any possibility for the external actor to influence or have a prominent role in the government activities.  
- The acceptance of the contribution is not to be equated with endorsement of the external actor’s policies, practices or products.  

As a general rule, the government is also advised not to:  
- rely on the financial contribution of a single actor;  
- accept contributions provided by external actors to cover travel expenses of government officials participating in external meetings. |

| **Endorsement of brand or product** | It is important that the government retains exclusive authority over decisions related to the funded activity and related reports, including the time and form of their circulation. Regarding acknowledgment of the contribution, the government may consider setting out in writing the following:  
- the external actor should not use the government’s name, acronym or any other symbol associated with it for commercial or promotional purposes.  
- The external actor may nevertheless be allowed to mention the fact of its contribution in its annual reports. |

| **Engagement through the policy cycle** | **Policy development**: Private sector entities or not-for-profit entities not at arm’s length from the latter can only be consulted at the policy development phase (agenda setting, policy formulation and decision-making) through formal, public or online consultations and the national authority may consider setting clear rules and procedures so as to avoid COI. See above section “Participation of non-State actors in government meetings” for further details.  

**Policy implementation**: Clear goals and processes of engagement would need to be included in the TORs and work plan to mitigate the risk of COI.  

**Policy monitoring and evaluation (M&E)**: The government may establish an independent process to collect, review, verify, monitor and evaluate meaningful data and evidence to establish benchmarks and analyse the achievement of established targets.  

Management of COI becomes more complex from 1) charitable 2) transactional towards 3) transformational forms of engagement.  
If the form of engagement proposed is too challenging for the government in terms of COI management, the government may consider choosing a less complex form of engagement without changing its purpose of engagement.  
- In general, a strong government leadership with good governance principles should be applied for all forms (principle of Government leadership in all settings, including multi-stakeholder initiatives from the introductory paper).  
- An independent process of M&E and accountability should be put in place for all |


### Forms of engagement

- Clear goals and process of engagement should be included in the TORs and work plan to mitigate COI.
- The government should manage power imbalance when engaging with other stakeholders, stressing its leadership in all forms of engagement. For instance, this is relevant in the stage where the government chooses the actors to involve. While it may be easy to let the most powerful actors participate (e.g. companies that the government relies on for job creation, or the most resourceful and vocal NGOs), the government may also consider to take care of letting smaller, less powerful actors, and marginalized groups, take part of the stakeholder engagement. By way of illustration, mechanisms may be in place to ensure a favourable balance of power for public interest representatives and the government leadership (e.g. ensuring that industry representatives are unable to outvote public ones or otherwise disrupt consensus). Another example could be to provide enough time to ensure that all actors can contribute and to ensure that everyone’s views are equally listened to, despite the fact that more resourceful (and powerful) actors may have better language skills, be better at negotiating, expressing their interests in an effective way.

### Use of WHO nutrition guidelines and recommendations

National authorities may use WHO guidelines and recommendations (e.g.: WHO Guidance on Ending the Inappropriate Promotion of Foods for Infants and Young Children as well as on the WHO International Code of Marketing of Breast-Milk Substitutes) to assess non State actors' policies and practices alignment to public health goals.

### Table 7: Example of entry into engagement with TORs and work plan (STEP 4 - Task 3)

<table>
<thead>
<tr>
<th>Entry into engagement</th>
<th>The Terms of Reference (TORs) may reflect the forms and measures of the potential engagement between the government and the non-State actor or individual. The TORs require prior discussion between the parties.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Terms of reference (TORs)</td>
<td>The TORs may include the following information:</td>
</tr>
<tr>
<td></td>
<td>• Rationale for engagement, including an indication of how the engagement would contribute to government’s work and in what area/s;</td>
</tr>
<tr>
<td></td>
<td>• Principles of engagement;</td>
</tr>
<tr>
<td></td>
<td>• Brief description of the purpose and the activities that the external actor will perform (further details to be given in the work plan).</td>
</tr>
<tr>
<td></td>
<td>• Form of engagement chosen (PPP, procurement, multi-stakeholder platforms or others);</td>
</tr>
<tr>
<td></td>
<td>• Resources (financial and in-kind) that the external actor would provide throughout engagement;</td>
</tr>
<tr>
<td></td>
<td>• Clauses on M&amp;E and accountability of the engagement. The nature of funding for the M&amp;E and accountability phase should also be specified at this stage. The national authority may consider that funding should not affect, or reasonably be perceived to affect, the independent nature of the process;</td>
</tr>
<tr>
<td></td>
<td>• Provisions on possible modification, prolongation and/or termination of the engagement.</td>
</tr>
<tr>
<td>Work plan</td>
<td>The work plan specifies roles and responsibilities of all parties. All activities need to be meaningful for the government’s nutrition goals.</td>
</tr>
</tbody>
</table>
Table 8 - Examples of practices that can enhance transparency in the process of engagement (STEP 6-Task 2)

| External experts in advisory committees | A register could be set up for expert groups and/or external institutions that advise the government in relation to a number of tasks, such as the preparation of policy initiatives or drafts and the implementation of legislation, programmes and policies. The register could include information about mission and tasks of the advisory committee and relevant documents which are produced and discussed by the committee, including meeting minutes, agendas and activity reports. A list of the external experts with their names, affiliations, CVs and declared COI should appear on the government website. |
| Consultations | Minutes of the consultations should report the list of the contributors, their COI and their inputs. These minutes should be made publicly available and appear on the government’s website. |
| Other meetings | The names and affiliations of the meeting participants should be published ahead of the meeting to allow the public to report any potential COI with regards to the topic that will be discussed. Secondly, all meetings between government officials and external actors can be recorded in transcripts. |
| Entry into engagement | A Frequently Asked Questions section (FAQs) can be useful to present the COI identified and why the national authority considers that the engagement is worth pursuing in spite of these risks. The national authority may decide which material and questions in the FAQ are most relevant for its specific purposes and target audiences. As illustrative examples that may assist the national authority, a FAQs section may cover the following questions:  
  - What is the government– [external actor] engagement agreement?  
  - Which areas do the government – [external actor] engagement cover?  
  - Where are these projects going to be implemented and why?  
  - Who will benefit from this engagement?  
  - What is the duration of this engagement?  
  - has the government selected [external actor] for this engagement?  
  - For more information please contact... |
| Transparency and engagement database or register | A transparency database or register could be used by the government to provide information to the public on certain practices which are important for governmental authorities and yet need to be transparent. The national authority may consider ensuring that there is transparency about any engagement that the government may have with external actors, namely that all funding sources, relationships, governance and other activities are openly declared and publicly available. In this light, an engagement history database is also recommended in order to facilitate due diligence process of future engagements. |
| Outcomes of M&E and accountability | As part of the monitoring and evaluation of the engagement, an independent process implemented by the national authority may communicate the results related to the achievement of the agreed targets with the external actor. This information would need to be shared with all relevant actors or stakeholders through a deliberative and participatory engagement process. This step is important to encourage transparency and understanding among all actors as well as to ensure accountability. |
ANNEX:
Example of “Questionnaire for non-State actors and individuals for disclosure of information”

This questionnaire may assist the national authority in gathering information on a non-State actor or individual (external actor) so as to facilitate the due diligence process prior to a potential engagement. For the purpose of this document, the external actor is presented as “the Applicant”.

**For non-State actors**

**General Information**

- Full legal name of the Applicant:
- Type of entity/legal status of the Applicant in place of registration (e.g., limited liability company, proprietary company, limited liability partnership, NGO, academic institution):
- Year of establishment:
- Countries or regions in which the Applicant is registered, owns property, or is qualified to conduct its activities (please attach full list including type of activities in each place, if available):
- Contact information for the Applicant’s headquarters and contact information for the Applicant’s focal person in contact with the national authority:
- Address: ☑ Telephone: ☑ Fax: ☑ Email: ☑ Website:

**Engagement history**

- Has the Applicant had any engagement with the national authority? If yes, list all previous and current engagements and the period when such engagement/s were active. In addition, describe the nature of the project/s and name the initiative/s.

**Governance**

- Does the Applicant have a general assembly of members or a similar body? If yes, provide the names of its members, composition and function.
- Does the Applicant have a decision making body such as a Board or a similar body? If yes, provide the names of its members, composition and function.
- List of industrial or trade and other associations of which the Applicant is a member or affiliated to.
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**Activities**

- Provide the aims (objectives, goals and missions) of the Applicant as they appear in its constitution or by-laws or equivalent document.
- List the products/services provided by the Applicant (attach a copy of the portfolio).
- Additional information on the activities of the Applicant.

**Financial information**

*In order to facilitate comparison, the Applicant is invited to provide as appropriate figures concerning financial information into US Dollars*

- Provide the latest available annual income (Period of time, annual income USD-Latest available assets amount USD)
- Income sources (USD):
  - Sales of goods and services (including income from conferences);
  - Grants;
  - Donations (cash or in-kind);
  - Membership fees;
  - Investment income;
  - Others (specify).

**Rationale for engagement**

- Explain why the Applicant wants to engage with the national authority, including the objectives of the potential engagement and what benefits the Applicant may see from such engagement.
- Does the applicant have any pertinent experience with this type of activity? If yes, describe the previous experiences.
- Does the Applicant plan to rely on any other entities or individuals (including subsidiaries, affiliates, intermediaries, consultants or others) to perform the activities under the proposed engagement? If yes, identify their name, addresses, their relationship to you, and the activities they will perform.
Sustainability and ethical information

- Does the Applicant have a sustainability policy, ethics policy, and/or code of conduct/anti-corruption compliance policies in place? If yes, please attach copies of such policies and/or codes, or provide the links to such policies and/or codes located on the Applicant’s website.

- Does the Applicant abide by, adhere to, participate in, support, or has the Applicant implemented or committed to, any other voluntary sustainability or ethical-related principles or guidelines? (e.g. Voluntary Principles on Security and Human Rights (http://www.voluntaryprinciples.org/principles/introduction))? If yes, please describe

- List and describe each pending or threatened litigation, claim, arbitration proceeding or investigation on an ethical issue relating to the Applicant, its affiliates or its respective officers, directors, employees or agents, including (a) litigation involving alleged violations of laws or regulations relating to abuse of human rights, corruption, discrimination, the protection of the environment or the health or safety of employees, violation of the International Code of Marketing of Breast Milk Substitutes; and (b) governmental or administrative proceedings.

- Do the Applicant’s marketing and advertising practices abide by standards of ethical conduct (e.g., as set forth in the ICC International Code on Advertising Practices or the International Code of Marketing of Breast Milk Substitutes?

Other disclosures

- Disclose any other information not otherwise requested above that, in the Applicant’s judgment, could be material to an engagement with the national authority or that the Applicant believes should be considered and reviewed.
For individuals

General Information

- Full name of the Applicant:
- Address: Telephone: Fax: Email: Website:
- Please attach CV.

Individual's employment

What is your current employment?
Indicate:
  a. name of employer
  b. title and function
  c. period of employment

Employment history related to the topic of engagement

Within the past X years, have you received remuneration from a non-State actor or individual with an interest related to the subject of the meeting or work? YES/NO

If yes, indicate:
  a. name of contracting party
  b. period of work
  c. nature / subject of work
  d. amount of income earned per work

Research support (specific for academic institutions)

Within the past X years, have you or has your research unit received support from a non-State actor or individual with an interest related to the subject of the meeting or work? YES/NO

If yes, indicate:
  a. source of the support
  b. amount of support

---

3 This period of time would vary from country to country. One possibility to define a significant period of time relevant to consider that the individual is at arm’s length from its former employer would be to use the “cooling off” period for public officials post-employment rules established at the national level. As an example, WHO and FAO consider 4/5 years as an appropriate period of time for external expert’s participation in guideline development meetings related to nutrition.
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c. whether support was provided to you personally, or to your immediate family member or institutions to which you are affiliated
d. subject matter of research supported
e. your role in the conduct of the research supported (e.g. head of research team, director of programme, scientist part of a larger team)

Investments

Do you have current investments (valued at more than US $Y\textsuperscript{4} overall) in a non-State actor with an interest related to the subject of the meeting or work? YES/NO Please also include indirect investments such as a trust or holding company. You may exclude mutual funds, pension funds or similar investments that are broadly diversified and on which you exercise no control.

Indicate whether investment in any single company is valued at:
a. the nature of the investment (e.g. stock, bonds, partial or total ownership interest etc.)
b. more than Y $

c. provide the name of the non-State actor

Intellectual Property

Do you have any intellectual property (IP) rights that might be enhanced or diminished by the outcome of the meeting or work? YES/NO

If yes, describe:
a. nature and object of the IP
b. whether IP is still protected
c. relevant licensing arrangements relating to the IP
d. whether royalties are being paid

Public statements and positions

As part of a regulatory, legislative or judicial process, have you provided an expert opinion or testimony, related to the subject of the meeting or work, for a non-State actor? YES/NO – If yes, please describe.

\textsuperscript{4} This amount of money would vary from country to country. One possibility to define an amount of money that would reflect the lowest acceptable financial interest would be to use the monthly salary of a public official as a baseline (either the total or a percentage of it for a national level assessment). For instance, WHO and FAO consider 5000$ (for a global level assessment) as the lowest acceptable personal financial investment for external expert’s participating in guideline development meetings related to nutrition
Have you held an office or other position, paid or unpaid, where you represented interests or defended a position related to the subject of the meeting or work? YES/NO - If yes, please describe.

Through your articles, editorials or speeches, or any other document publicly released could you be perceived as having taken a prominent or well-known position related to the subject of the meeting or work? YES/NO- If yes, please describe.

Do you hold an office or any other position, paid or unpaid, where you may be expected to represent interests or defend a position related to the subject of the meeting or work? YES/NO- If yes, please describe.

Have you served as a principal investigator, as lead expert in an expert committee or scientific or advisory group, and/or a member of a steering committee, an advisory board or equivalent body in relation to the same product or subject matter as the topic of the engagement? YES/NO

If yes, describe:
- a. the fora in which the public position was taken (e.g. court, parliamentary committee etc.)
- b. year concerned
- c. in brief, the position held
- d. the capacity in which the statement was made or position taken (e.g. Mr. Smith in his capacity as president of ABC society)
- e. for how long approximately the position taken has been held or defended, if applicable
- e. whether there is a public record of the position held.

**Unfair or competitive advantage**

State whether information obtained as a result of participation in the advisory body or activity could provide you with an unfair competitive advantage and/or a clear actual and direct financial or pecuniary benefit.

**Additional information**

If not already disclosed above, have you worked for the competitor of a product that is the subject of the meeting or work, or will your participation in the meeting or work enable you to obtain access to a competitor's confidential proprietary information, or create for you a personal, professional, financial or business competitive advantage? YES/NO- If yes, please describe.
To your knowledge, would the outcome of the meeting or work benefit or adversely affect interests of others with whom you have substantial common personal, professional, financial or business interests (such as your adult children or siblings, close professional colleagues, administrative unit or department)? YES/NO- If yes, please describe.

Have you received any payments (other than for travel costs) or honoraria for speaking publicly on the subject of this meeting or work? YES/NO- If yes, please describe.

Is there any other aspect of your background or present circumstances not addressed above that might be perceived as affecting your objectivity or independence? YES/NO- If yes, please describe.

**Tobacco and arm’s industry**

Within the past – X years, have you had employment or received research support or other funding from, or had any other professional relationship with, an entity directly involved in the production, manufacture, distribution or sale of tobacco or arm’s industry or representing the interests of any such entity? YES/NO- If yes, please describe. (Answer without regard to relevance to the subject of the meeting or work)
REFERENCES

- Accreditation Council of Continuing Medical Education (2012). Definition of a commercial interest.


• Stuckler, D., Basu, S., McKee, M. (2014). Global health philanthropy and institutional relationships: how should conflicts of interest be addressed? Plos Medicine, 8(4): e1001020-e. Available at: https://doi.org/10.1371/journal.pmed.1001020.


